

SPONSOR: Rep. Potter Sen. Sokola

HOUSE OF REPRESENTATIVES 149th GENERAL ASSEMBLY

HOUSE BILL NO. 340

AN ACT TO AMEND TITLE 29 AND TITLE 30 OF THE DELAWARE CODE RELATING TO INTERACTIVE FANTASY SPORTS CONTESTS.

BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF DELAWARE (Two-thirds of all members elected to each house thereof concurring therein):

1 Section 1. Amend Title 29 of the Delaware Code by making deletions as shown by strike through and insertions as 2 shown by underline as follows and by redesignating accordingly: 3 § 4860 Short title [Expires July 1, 2019, pursuant to § 4868(b) of this title] 4 This subchapter shall be known and may be cited as the "Delaware Interactive Fantasy Contests Act." The provisions of this subchapter shall expire on July 1, 2019, unless reauthorized. The Director of the Delaware Division of 5 6 Gaming Enforcement shall report to the General Assembly on recommendations for revisions to this subchapter by January 7 1, 2019. 8 § 4862 Definitions 9 As used in this subchapter the following terms shall have the following meanings: 10 (1) "Authorized player" means an individual located in Delaware, who is not a prohibited player, that participates 11 in an interactive fantasy sports contest offered by a registrant. 12 () "Authorized Delaware player" means an authorized player located in Delaware. 13 (3) "Commission" means the currently existing agency or department of the State designated by the Governor by August 25, 2017. 14 15 (4) "Director" means the Director of the Commission Delaware Division of Gaming Enforcement. () "Division" means the Delaware Division of Gaming Enforcement. 16 17 (5) "Entry fee" means cash or cash equivalent that is paid by an authorized player or an authorized Delaware 18 player to an operator or registrant to participate in an interactive fantasy sports contest offered by such operator or 19 registrant. 20 (9) "Interactive fantasy sports contest" or "contest" means-a an online simulated game of skill wherein 1 or more

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contestants compete against each other by using their knowledge and understanding of athletic events and athletes to select

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and manage rosters of players whose performance directly corresponds with the actual performance of competitors on
sports teams and in sports contests. It does not include contests that are free to all participants or contests that encompass
an entire season of the activity in which the underlying competition is being conducted, consists of at least 150 underlying
competitions, and the prize or prizes awarded, if any, are determined by agreement of the participants only in order to
distribute fully the participants' contributions to a fund established to award a prize or prizes for the contest.
(10) "Interactive fantasy sports gross revenue" means the amount equal to the total of all entry fees that a
registrant collects from all players, less the total of all sums paid out as winnings to all players, multiplied by the resident
percentage for Delaware.
(12_) "Interactive fantasy sports platform" or "platform" means the combination of hardware, software, and data
networks used to manage, administer, or control contests and any associated entry fee. any online method by which access
to an interactive fantasy sports contest is provided.
(15_) "Prohibited players" means any of the following:
d. Professional athlete or officiate whose performance may be used to determine the outcome of a contest,
in the sport in which that professional athlete or officiate competes or officiates,
(17_) "Resident percentage" means, for each interactive fantasy sports contest, the percentage, rounded to the
nearest tenth of a percent, of the total entry fees collected from authorized Delaware players located in Delaware, divided
by the total entry fees collected from all authorized players in interactive fantasy sports contests.
() "Ultimate Equitable Owner" shall mean a person who owns or controls any ownership interest of ten percent
(10%) or more in a person or entity either directly or indirectly, regardless of whether the person or entity owns or controls
the ownership interest through one or more other persons or proxies, powers of attorney, or other variances.
§ 4864 Scope of registration review [Expires July 1, 2019, pursuant to § 4868(b) of this title]
(a) The Director shall prescribe the initial form of the application for registration which shall include the
following requirements:
(7) Criminal Record
a. Information regarding the criminal record, if any, of the following individuals, if those individuals are
involved in the day-to-day management of interactive fantasy sports contests or operations, and as applicable to
the entity's business structure:
1. Each partner of a partnership holding 10% or more of the partnership;
2. Each member of a limited liability company holding 10% or more of the LLC;
3 Each director and officer of a non-publicly held corporation:

52	4. Each director and officer of a publicly held corporation;
53	5. Each stockholder holding 10% or more of a corporation; and
54	6. Ultimate equitable owners.
55	b. Individuals identified in subsection (7)(a) shall have a duty to disclose on the application for
56	registration whether they have been convicted of a crime, other than traffic violations and convictions that have
57	been expunged, and provide the nature of the crime, the date and place of the conviction, and the legal disposition
58	of the case.
59	c. Fingerprinting procedure required.
60	1. Individuals identified in subsection (7)(a) shall be required to submit fingerprints and other
61	necessary information in order to obtain the following:
62	A. A report of the individual's entire criminal history record from the State Bureau of
63	Identification or a statement from the State Bureau of Identification that the State Bureau of Identification
64	Central Repository contains no such information relating to that individual; and
65	B. A report of the individual's entire federal criminal history record pursuant to the Federal
66	Bureau of Investigation appropriation of Title II of Public Law 92-544. The State Bureau of Identification
67	shall be the intermediary for the purposes of this section and the Division shall be the screening point for
68	the receipt of said federal criminal history records.
69	2. All information obtained pursuant to this subsection shall be forwarded to the Division, which
70	shall access the information and make a determination to approve or deny an application for registration. A
71	copy of all information forwarded to the Division shall be provided to the individual. The individual shall
72	have an opportunity to respond in writing to the Division regarding any information obtained pursuant to
73	(7)(a)(1) of this section prior to a determination of suitability for registration. Information obtained under this
74	subsection is confidential and may only be disclosed to the Director and designated personnel of the Division.
75	The State Bureau of Identification may release any subsequent criminal history to the Division.
76	3. An individual whose criminal record is required pursuant to subsection (7)(a) who has submitted
77	to a criminal background check in this or any other state within the previous 12 months shall not be required
78	to submit to another criminal background check if the individual submits:
79	A. the results of such previous criminal background check, including any previous federal
80	criminal background check; and

81	B. a reference from the individual's most recent employer, if any, covering the previous 12
82	months.
83	4. Individuals identified in subsection (7)(a) of those operators who received a conditional
84	registration or registration to administer, manage or otherwise make available an interactive fantasy sports
85	platform to offer interactive fantasy sports contests to persons located in Delaware on or before August 25,
86	2017 shall submit by January 1, 2019, at the registrant's expense, fingerprints and other necessary information
87	in order to obtain a criminal background pursuant to Section 4864(a)(7).
88	(b) The Director may require the full names and addresses of the officers and directors of any creditor of the
89	operator, and of those stockholders, members, partners, or other equity holders who hold more than 10% of the stock,
90	interests, or equity of the creditor.
91	(c) The Director may impose a monetary penalty, not to exceed \$1,000 per violation, deny any application for
92	registration, or suspend, refuse to renew, or revoke any existing registration issued pursuant to this subchapter, upon the
93	finding that the operator or registrant, or any individual identified in subsection (7)(a) partner, officer, or director has done
94	any of the following:
95	(1) Knowingly made a false statement of material fact or has deliberately failed to disclose any information
96	required by the Director.
97	(2) Had a registration or license to offer or conduct contests denied, suspended, or revoked in any other state
98	or country for just cause.
99	(3) Legally defaulted in the payment of any obligation or debt due to the federal government, or any state or
100	political subdivision.
101	(4) Within 10 years of the date of the application for registration, has been (a) found guilty of any illegal,
102	corrupt, or fraudulent act, practice, or conduct in connection with any interactive fantasy sport contest in this or any
103	other state; or (b) convicted of a felony, or any criminal offense involving dishonesty or breach of trust;
104	(4_5) At any time, knowingly failed to comply with any requirement of this chapter, any regulations
105	promulgated by the Director, or any other additional requirements of the Director.
106	(d) The Director may revoke a registration if the Director finds that facts not known at the time the Director
107	considered the application that if know, would have justified the denial of the application.
108	(d e) When the Director denies, revokes or fails to renew an application, the operator shall be afforded notice and

the right to be heard and offer proof in opposition to such determination in accordance with the regulations of the Director.

(f) All information and data required by the Director to be furnished in the application or investigative process, or
which otherwise may be obtained by the Division, pertaining to an applicant's criminal record, financial record, and
background, including an application form and registration investigation report, shall be considered confidential, shall not
be public records subject to Chapter 100 of this title, and shall not be revealed in whole or in part except in the ordinary
administration of the chapter, or upon the lawful order of a court of competent jurisdiction, or with the approval of the
Attorney General, to a duly authorized law-enforcement agency. The Director may enter agreements with other law
enforcement agencies or other interactive fantasy sports contest regulatory agencies for the sharing of confidential
information. Any person who violates this paragraph (f) shall be guilty of a Class A misdemeanor.
(g) All information and data required by the Director to be furnished, or which otherwise may be obtained by the
Division, relative to internal controls of an operator or registrant shall be considered confidential, shall not be public
records subject to Chapter 100 of this title, and shall not be revealed in whole or in part except in the ordinary
administration of the chapter, or upon the lawful order of a court of competent jurisdiction, or with the approval of the
Attorney General, to a duly authorized law-enforcement agency. Any person who violates this paragraph (g) shall be guilty
of a Class A misdemeanor.
§ 4865. Required safeguards; minimum standards.
(a) As a condition of registration, each operator and registrant shall implement commercially reasonable measures
to:
(19) Prevent the sharing of confidential information that could affect interactive fantasy sports
contest play with third parties until such information is made publicly available.
§ 4868 [Transferred to Title 30]Fees [Expires July 1, 2019, pursuant to paragraph (b) of this section]
(a) For the privilege of conducting interactive fantasy sports contests in the State, registrants shall pay a fee
equivalent to 15.5% or equivalent to highest rate adopted by another state, whichever is greater, of their interactive fantasy
sports gross revenue generated within the State. In addition, registrants shall pay an annual licensing fee in the amount of
\$50,000. The Secretary of Finance shall on an annual basis determine the fee rate in accordance with the provisions of this
subchapter.
(b) The provisions of this subchapter shall expire on July 1, 2019, unless reauthorized. The Director shall report to
the General Assembly by January 1, 2019, on recommendations for revisions to this subchapter.
§ 4869 [Transferred to Title 30] Disposition of fees [Expires July 1, 2019, pursuant to § 4868(b) of this title]

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(a) The Director shall pay into the general fund all fees imposed by this subchapter; any interest and penalties
imposed by the Director relating to those fees; all penalties levied and collected by the Director; and all appropriate funds
cash or prizes forfeited from interactive fantasy sports.

(b) The Director shall require quarterly deposits by the interactive fantasy sport operator of any payments pursuant to § 4868 of this title, at such time, under such conditions, and in such depositories as shall be prescribed by the State Comptroller. The deposits shall be deposited to the credit of the general fund. The Director may require a quarterly report and reconciliation statement to be filed with it with respect to gross revenues and deposits received and made, respectively, during the preceding quarter.

§ 4870 Determination of fee liability [Expires July 1, 2019, pursuant to § 4868(b) of this title]

The Director may perform audits of the books and records of an interactive fantasy sports operator or registrant, at such times and intervals as it deems appropriate, for the purpose of determining the sufficiency of fee payments. If a return required with regard to obligations imposed is not filed, or if a return when filed or is determined by the Director to be incorrect or insufficient with or without an audit, the amount of fees due shall be determined by the Director. Notice of such determination shall be given to the interactive fantasy sports operator or registrant liable for the payment of the fees. Such determination shall finally and irrevocably fix the fees unless the person against whom it is assessed, within 30 days after receiving notice of such determination, shall apply to the Commission for a hearing in accordance with the regulations of the Director.

§ 4873. Unregistered Practice.

- (a) Where the Director has determined, upon notice and hearing pursuant to Chapter 101 of Title 29, that an operator has administered, managed or otherwise made available an interactive fantasy sports platform to persons located in Delaware regulated by this subchapter without having lawfully registered or that an operator or registrant previously registered under this subchapter is engaged in a practice regulated by this subchapter notwithstanding that the operator's registration has been suspended or revoked, the Director may issue a cease and desist order. In addition to the power to issue a cease and desist order, the Director may seek a injunctive relief prohibiting such unlawful practice and seek the imposition of other civil penalties defined by this subchapter.
- (b) Upon notice and hearing pursuant to Chapter 101 of Title 29, the Director may fine any operator or registrant who violates such cease and desist order not less than \$1,000 or more than \$5,000 for each offense. Each day a violation continues may be deemed a separate offense in the Director's discretion.
- Section 2. Amend Title 30 of the Delaware Code by making deletions as shown by strike through and insertions as shown by underline as follows:

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168	§ 2301 Occupations requiring licenses; definitions; fees; exemptions.
169	(a) "Persons" as defined in § 2701 of this title engaged in the occupations listed and defined in this section shall
170	pay annual license taxes at the rates specified below. In addition to the license fee indicated below, each such person shall
171	pay a fee of \$25 for each additional branch or business location, except that a finance or small loan agency as defined in
172	this section shall pay the basic annual fee for each place of business.
173	(27) Interactive Fantasy Sports Registrant, \$50,000. "Interactive Fantasy Sports Registrant" shall have
174	the same meaning as set forth in Title 29, § 4862(13) of the Delaware Code.
175	Section 3. Further amend § 2301 of Title 30 of the Delaware Code by making deletions as shown by strike through
176	and insertions as shown by underline as follows
177	(d) <u>(3)</u>
178	a. For persons described in paragraph (a)(27) of this section, for the privilege of conducting interactive
179	fantasy sports contests in the State, interactive fantasy sports registrants shall also pay a license fee at a rate equal
180	to the greater of 15.5% or the highest rate adopted by another state, of their aggregate interactive fantasy sports
181	gross receipts generated within the State. For purposes of this section, "Interactive fantasy sports gross receipts"
182	means an amount equal to the total of all entry fees that the registrant collects from all authorized players, less the
183	total of all sums paid out as winnings to all authorized players, multiplied by the resident percentage, as defined in
184	§ 4862(17) of Title 29. If the Secretary of Finance determines that another state is imposing an operating fee
185	percentage greater than 15.5%, the Secretary of Finance shall, not later than the end of a calendar quarter, notify
186	all registrants, in writing, of the increased rate to be imposed on such registrant's interactive fantasy sports gross
187	receipts generated within the State during the next succeeding calendar quarter.
188	b. The fees provided by this section shall be remitted to the Division of Revenue on forms issued by the
189	Director of Revenue and subject to such regulations and requirements as shall be prescribed by the Director of
190	Revenue. The Director of Revenue shall deposit the license fees imposed by subsection (a)(27) and (d)(3) on
191	Interactive Fantasy Sports Registrants to the credit of the general fund, net of administrative expenses incurred by
192	the Division of Revenue in enforcing this subsection and the Division of Gaming Enforcement in enforcing
193	Chapter 48 of Title 29.
194	c. Subsections (a)(27) and (d)(3) of this section shall expire upon the expiration of chapter 48 of Title 29.
195	Section 4. Amend Title 30, § 581 of the Delaware Code by making deletions as shown by strike through and
196	insertions as shown by underline as follows:
197	§ 581 Inspection of returns by federal, state and local officials.

(b) Notwithstanding any other provision of this section or § 368 of this title, the Director is specifically authorized
to enter into an agreement with the Department of Labor or the Alcoholic Beverage Control Commission to provide for the
inspection of any tax return filed under this title (other than Chapters 30, 51 and 52) or under Title 4; provided, however,
that such inspection shall be pursuant to the Department of Labor's duties under Title 19 or the Alcoholic Beverage Control
Commission's duties under Title 4, and may be subject to such additional requirements as may be imposed by the Director.

(c) The Director is authorized to provide the Division of Gaming Enforcement with copies of all books, papers, records and other documents related to or provided by interactive fantasy sports registrants as defined in § 4862() of Title 29, provided, however, that such information shall be provided to enable the Division of Gaming Enforcement to fulfill its duties under Chapter 48 of Title 29.

Section 5. If any provision of this Act or the application thereof to any person or circumstance is held invalid, unenforceable or unconstitutional, the remainder of such provisions, and the application of such provisions to any person or circumstances other than those as to which it is held invalid, shall not be affected.

SYNOPSIS

This bill makes several updates and clarifications to the Interactive Fantasy Sports bill signed into law on July 26, 2017. The updates reflect the assignment of the regulation and tax administration to the Division of Gaming Enforcement and the Division of Revenue. This bill also allows for administrative expenses to be paid from the Interactive Fantasy Sports revenues. The bill requires persons who are in positions of control or authority of Interactive Fantasy Sports operators seeking to register in Delaware to submit to criminal background checks and provides for a basis for denial of an operator's registration application if such individual has a criminal history. The bill also establishes administrative penalties for interactive Fantasy Sports operators who fail to comply with the law. Finally, this bill clarifies that seasonlong, friends and family games are exempt from licensing and enforcement requirements.

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