

SPONSOR: Rep. Longhurst & Sen. Poore Reps. Brady, Briggs King, Cooke, Osienski, Michael Smith

HOUSE OF REPRESENTATIVES 150th GENERAL ASSEMBLY

HOUSE BILL NO. 180

Section 1. Amend Title 6 of the Delaware Code by making deletions as shown by strike through and insertions as

AN ACT TO AMEND TITLE 6 OF THE DELAWARE CODE RELATING TO PROFESSIONAL ATHLETES.

BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF DELAWARE:

2	shown by underline as follows:
3	CHAPTER 50F. PROFESSIONAL ATHLETE FUNDING ACT.
4	§ 5001F. Short title.
5	This chapter is known and may be cited as "Professional Athlete Funding Act".
6	§ 5002F. Legislative findings.
7	(a) The General Assembly finds all of the following:
8	(1) When a professional athlete and an investor enter into a contract, a binding agreement is formed wherein
9	both parties make promises that can be enforced through legal remedies. One such agreement is the Player brand
10	agreement.
1	(2) Most agreements are entered into when the athlete is making the transition from collegiate athletics to the
12	professional level or when the athlete is just beginning a professional career.
13	(3) The protection of the professional athlete is paramount to ensure that professional athletes are not
14	financially exploited by unscrupulous investors.
15	(4) Current law does not adequately protect the professional athlete nor does it provide a remedy for the
16	athlete who is taken advantage of by an unscrupulous investor. Since a player brand agreement is not a loan, it is not
17	subject to laws and regulations that govern loans. Player brand agreements also may not be dischargeable under
18	bankruptcy law, unless a court of competent jurisdiction determines that the obligations would impose an undue
19	hardship on the professional athlete and the dependents of the professional athlete by not discharging the obligation.
20	(5) There is also no uniformity or regulation in player brand agreements. The amount a professional athlete is
21	required to pay under a player brand agreement may be more or less than the amount provided to the professional

athlete and may vary in proportion to the future income or earnings of the professional athlete.

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23	(6) Professional athletes have also been disadvantaged by agreements that give the investor rights over the
24	actions of the professional athlete.
25	(b) Based on its finding in subsection (a), the General Assembly determines that it is in the State's interest to enact
26	the Professional Athlete Funding Act to regulate player brand agreements and codify the best practices that protect the
27	professional athlete.
28	§ 5003F. Definitions.
29	As used in this chapter:
30	(1) "Future income or earnings" means future income or earnings received or earned by a professional athelete
31	solely as a professional athlete, and not in any other capacity.
32	(2) "Investor" means an individual or entity who invests capital in professional athletes in exchange for a
33	share of the professional athletes' future income or earnings.
34	(3) "Player brand agreement" means a written agreement between a professional athlete and an investor under
35	which the professional athlete commits to pay a specified percentage of the professional athlete's future income or
36	earnings for a specified period of time, in exchange for payments to or on behalf of the professional athlete for
37	advancement of the professional athlete's professional career, development, personal finances, or other purpose. A
38	player brand agreement may also be referred to as an income share agreement.
39	(4) "Professional athlete" means an individual who meets any one of the following:
40	a. Is employed as an athlete by a team that is a member of an association of 6 or more professional sports
41	teams whose total combined revenues exceed \$10,000,000 per year, if the association governs the conduct of its
42	members and regulates the contest and exhibitions in which its member teams regularly engage.
43	b. Is employed as an athlete by a minor league team that is affiliated with an association that meets the
44	terms under paragraph (4)a. of this section.
45	c. Is classified or considered an amateur or professional golfer under the rules of the United States Golf
46	Association.
47	§ 5004F. Terms and conditions of player brand agreements.
48	(a) A player brand agreement that complies with the requirements of § 5004F(b) is a valid, binding, and
49	enforceable contract notwithstanding any state or common law limiting or regulating assignment of future income or
50	earnings.
51	(b) A player brand agreement must satisfy all of the following conditions:

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52	(1) Is written in the professional athlete's native language or a language in which the professional athlete is
53	fluent.
54	(2) Specifies the percentage of future income or earnings that the professional athlete is obligated to pay to the
55	investor and that said percentage was chosen by the professional athlete.
56	(3) Identifies the specific categories or kinds of future income or earnings to be used for purposes of
57	calculating the obligation of the professional athlete under the player brand agreement.
58	(4) Does not require the professional athlete to pay more than 30% of the professional athlete's future income
59	or earnings exclusively.
60	(5) Does not require the professional athlete to share a percentage of the professional athlete's future income
61	or earnings for more than 30 years.
62	(6) Is signed and executed under all of the following conditions:
63	a. The signing is audio or video recorded and clearly identifies by name and title, role, or position each
64	individual present at the signing of the player brand agreement, whether the individual is present in person or by
65	telephone, videoconferencing, or any other form of technology enabling remote attendance.
66	b. The signing occurs in the professional athlete's native language or a translator is present and
67	participates in the signing of the player brand agreement.
68	c. The signing is accompanied by confirmation in writing that the professional athlete understands all of
69	the following:
70	1. The professional athlete may be required to pay the investor substantially more money over the
71	course of the professional athlete's career than the professional athlete received from the investor, including
72	specific examples of potential payments that may be required depending on the occurrence of hypothetical
73	<u>future events.</u>
74	2. If the professional athlete does not satisfy the conditions specified in the player brand agreement to
75	contractually trigger payment to the investor, the professional athlete is under no obligation to pay the investor
76	<u>back.</u>
77	3. The professional athlete had the opportunity for a lawyer, financial advisor, or other representative
78	of the professional athlete's to review the agreement for the professional athlete and that the percentage of
79	future income to pay back to the investor in exchange for present payment by the investor is approved by the
80	professional athlete.

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81	4. The professional athlete confirms that the professional athlete understands all material elements of
82	the player brand agreement.
83	§ 5005F. Enforcement and remedies.
84	(a) The Attorney General has the same authority to enforce and carry out this section as under Chapter 25 of Title
85	<u>29.</u>
86	(b) An investor who violates this section is subject to a civil penalty, in addition to all costs, of not more than \$1.
87	000.00 per violation.
88	(c) The remedies and penalties in this section are not exclusive and are in addition to any other procedures, rights.
89	or remedies which exist with respect to any other provisions of law including a private cause of action by any party to the
90	player brand agreement brought in any court of competent jurisdiction in this State.

SYNOPSIS

This Act creates the Professional Athlete Funding Act which authorizes and establishes regulations pertaining to player brand agreements. A player brand agreement is an agreement between a professional athlete and an investor whereby in exchange for payment to the professional athlete, the athlete commits to pay a specified percentage of the athlete's future income or earnings. The purpose of this Act is to protect the professional athlete from unscrupulous investors by codifying best practices. Such practices include setting forth requirements that must be satisfied in order that a player brand agreement is valid, binding and enforceable including: (1) the agreement being written in the athlete's native language; (2) specifying the percentage of income or earning the athlete will have to pay; (3) identifying the income or earnings used to calculate the obligation; (3) not requiring the athlete to pay more than 30% of his or her future income; (4) requiring that the shared percentage lasts no more than 30 years; and (5) identifying specific criteria for the signing and executing of the agreement. This Act also authorizes the Division of Consumer Protection of the Department of Justice to enforce such agreements and to investigate and prosecute violations.

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