



SPONSOR: Rep. Longhurst & Rep. Harris & Sen. Townsend

HOUSE OF REPRESENTATIVES
152nd GENERAL ASSEMBLY

HOUSE SUBSTITUTE NO. 2
FOR
HOUSE BILL NO. 350

AN ACT TO AMEND TITLE 16 OF THE DELAWARE CODE RELATING TO HOSPITAL COSTS.

BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF DELAWARE:

1 Section 1. Amend Subchapter I, Chapter 99, Title 16 of the Delaware Code by making deletions as shown by
2 strike through and insertions as shown by underline as follows:

3 § 9903. Duties and authority of the Commission.

4 (l) The Commission is responsible for the administration of the Diamond State Hospital Cost Review Board. The
5 Commission shall have such other duties and authorities with respect to the Diamond State Hospital Cost Review Board as
6 are necessary to carry out the intent of the General Assembly as expressed in this chapter.

7 Section 2. Amend Chapter 99, Title 16 of the Delaware Code by making deletions as shown by strike through and
8 insertions as shown by underline as follows:

9 Subchapter VI. Hospital Budget Review

10 § 9951. Definitions.

11 As used in this subchapter:

12 (1) “Board” means the Diamond State Hospital Cost Review Board established by § 9952 of this title.

13 (2) “Hospital” means as defined in § 1001 of this title, except that hospitals that exclusively provide
14 psychiatric services or rehabilitative services are excluded from the application of this subchapter.

15 (3) “Insurers” means as defined in § 9903 of this title.

16 (4) “Payer” means as defined in § 9903 of this title.

17 (5) “Public programs” means as defined in § 9903 of this title.

18 (6) “Purchaser” means any governmental entity or unit, which offers coverage on a self-insured basis, or any
19 employer that is self-insured within the definitions of the Employee Retirement Income Security Act (ERISA).

20 (7) “Spending benchmark” means as defined in § 9903 of this title.

21 § 9952. Diamond State Hospital Cost Review Board.

22 (a) There is established the Diamond State Hospital Cost Review Board for the purpose of carrying out hospital
23 budget reviews and related functions under this chapter.

24 (b) (1) The Board consists of 7 members as follows:

25 a. Six members appointed by the Governor and confirmed by a majority of the members elected to the
26 Senate.

27 b. The Executive Director of the Delaware Hospital Association.

28 (2) The members appointed by the Governor shall serve a 4-year term, except that the initial members may be
29 appointed for a term less than 4 years to create staggered terms. A member shall continue to serve on the Board until
30 the member's successor has been appointed and qualified. A member may serve more than 1 term.

31 (3) The Governor shall designate a member appointed by the Governor to serve as Chair of the Board, who
32 shall serve as Chair at the pleasure of the Governor.

33 (c) All members of the Board appointed by the Governor must possess the following qualifications:

34 (1) Knowledge of health care policy, health care delivery, or business, finance, or accounting.

35 (2) Knowledge, experience, and characteristics that complement those of the remaining members of the
36 Board.

37 (3) Impartiality and the ability to remain free from undue influence by a personal, business, or professional
38 relationship with any person subject to supervision or regulation by the Board.

39 (d) The Chair of the Delaware Health Care Commission shall set the date for the initial meeting of the Board and
40 shall set the date of the next meeting if the Chair is vacant.

41 (e) The members of the Board appointed by the Governor shall each receive a salary as appropriated in the Budget
42 Appropriation Bill, to be paid in equal monthly payments by the Treasurer of the State.

43 (f) (1) Four members constitutes a quorum of the Board and, except as set forth in paragraph (f)(2) of this section,
44 the Board may take action by affirmative vote of a majority of members present and voting.

45 (2) The following actions require the affirmative vote of a majority of the Board:

46 a. Approval of a hospital budget.

47 b. Revision of a hospital budget.

48 c. An enforcement action under § 9957 of this title.

49 d. Approval of a performance improvement plan under § 9954 of this title.

50 (g) The Board shall promulgate rules and regulations necessary for the implementation of this subchapter
51 including a schedule for submission of information required from hospitals under § 9953 of this title.

52 § 9953. Submission of financial information to the Board.

53 (a) Hospitals shall annually submit all of the following information to the Board at the time and place and in the
54 manner established by the Board:

55 (1) A budget for the forthcoming year, including expenditures and revenues.

56 (2) Spending and revenue data from the previous year.

57 (3) Financial information, including costs of operations, revenues, assets, liabilities, fund balances, rates,
58 charges, units of service, and wage and salary data.

59 (4) Scope of services and volume of service information, including inpatient services, outpatient services, and
60 ancillary services by type of service provided.

61 (5) Utilization information.

62 (6) New hospital services and programs proposed for the forthcoming year.

63 (7) Projected 3-year capital budget.

64 (8) Contract information with public and private payers and purchasers.

65 (9) A comparison of the hospital's cost of service to other comparable hospitals in the region.

66 (10) Other information the Board determines to be relevant to the budget review process.

67 (b) Hospitals shall submit audited financial statements to the Board, within 30 days of such audited financial
68 statements becoming finalized. This requirement begins with audited financial statements for 2023.

69 (c) The Board shall conduct reviews of each hospital's proposed budget based on the information provided
70 pursuant to subsection (a) of this section.

71 (d) In connection with budget reviews, the Board shall do all of the following:

72 (1) Review utilization information.

73 (2) Consider the expenditure and revenue analysis for the previous year and the proposed expenditure and
74 revenue analysis for the forthcoming year.

75 (3) Meet with hospitals to review and discuss their budget proposals for the forthcoming year.

76 (4) Review the hospital's investments in workforce development initiatives.

77 (5) Consider the salaries for the hospital's executive and clinical leadership and the hospital's salary spread,
78 including a comparison to salaries in other states in the region.

79 (6) Offer the opportunity for the public to provide comment on hospital budgets and other aspects of hospital
80 costs.

81 (e) A hospital's violation of the Board's standards and procedures is subject to enforcement under § 9957 of this
82 title.

83 § 9954. Performance improvement plans.

84 (a) Beginning in 2026, if the Board determines that a hospital's actual annual cost growth has exceeded the
85 spending benchmark, the Board shall send the hospital notice of that finding and may require the hospital to submit a
86 performance improvement plan within 45 days.

87 (b) A proposed performance improvement plan submitted by a hospital must identify the causes of the hospital's
88 cost growth and must include specific strategies, adjustments, and action steps the hospital proposes to implement to
89 improve cost performance. The proposed performance improvement plan must include specific identifiable and measurable
90 expected outcomes and a timetable for implementation. The timetable for a performance improvement plan may not exceed
91 12 months.

92 (c) If the Board determines that the performance improvement plan is unacceptable or incomplete, the Board shall
93 provide written guidance explaining the criteria that have not been met and may provide an additional time period, up to 30
94 calendar days, for resubmission. If the hospital and the Board are unable to agree to a performance improvement plan, the
95 Board may require the hospital to submit to the budget approval process under § 9955 of this title.

96 (d) If the Board determines that the performance improvement plan is acceptable, the Board shall notify the
97 hospital of the approval of the plan. A hospital implementing an approved performance improvement plan may be subject
98 to additional reporting requirements and compliance monitoring, at the discretion of the Board.

99 (e) At the conclusion of the timetable established in the performance improvement plan, or at an earlier time
100 determined by the Board, the hospital shall report to the Board regarding the progress or outcome of the performance
101 improvement plan. If the Board finds that the performance improvement plan has not been successful, the Board may do
102 one of the following:

103 (1) Extend the implementation timetable of the existing performance improvement plan.

104 (2) Require the hospital to submit a new performance improvement plan.

105 (3) Require the hospital to participate in the budget approval process under § 9955 of this title.

106 (f) When determining whether to approve a performance improvement plan or an amendment thereto under this
107 section the Board shall consider whether the proposal will be effective in achieving the factors set forth under § 9955(c) of
108 this title.

109 § 9955. Approval or modification of hospital budget.

110 (a) If a hospital has undertaken a performance improvement plan under § 9954 of this title and failed to show
111 sufficient progress or has failed to submit an acceptable performance improvement plan under § 9954 of this title, the
112 hospital may be required to submit the next fiscal year's budget to the Board for review and approval.

113 (b) When a hospital budget is submitted for approval under this section, the Board shall approve a hospital's
114 budget as submitted or engage with the hospital in establishing and approving a modified budget. A budget must be
115 approved as submitted or as modified by 90 days before the start of the hospital's fiscal year. Each hospital shall operate
116 under the original or modified budget as approved.

117 (c) Individual hospital budgets approved under this section shall:

118 (1) Adhere as closely to the spending benchmark as is reasonable given the hospital's financial position and
119 associated economic factors.

120 (2) Promote efficient and economic operations of the hospital.

121 (3) Maintain the hospital's ability to meet its financial obligations and provide quality care.

122 (d) The Board may not require a hospital budget to be modified if the budget submitted reflects growth equal to or
123 less than the spending benchmark.

124 (e) If the Board and a hospital cannot agree on a modified budget, the Board may impose a modified budget and
125 shall issue a written decision enumerating the reasons why the Board's modified budget will satisfy the factors under
126 subsection (c) of this section.

127 (f) The Board may, upon application, adjust a budget established under this section during the fiscal year upon
128 demonstration of need based on exceptional or unforeseen circumstances.

129 (g) The Board may request, and a hospital shall provide, information determined by the Board to be necessary to
130 determine whether the hospital is operating within a budget established under this section.

131 (h) When a hospital has successfully met its budget goals for 3 consecutive years, the hospital may no longer be
132 required to participate in the budget approval process under this section.

133 § 9956. Appeal from a final decision of the Board.

134 (a) A hospital affected by any final decision of the Board may appeal from such order to the Superior Court within
135 30 days from the date upon which such decision is served. The appeal shall be filed with the Prothonotary of the Superior
136 Court and the summons in the appeal shall be served upon the Chair of the Board and the Secretary of the Department of
137 Health and Social Services, either personally or by certified mail.

138 (b) The appeal shall be based upon the record created before the Board.

139 (c) The scope of review before the Court shall be that the Board's findings shall be upheld if they are supported by
140 sufficient evidence, free of error of law, and not arbitrary or capricious. When factual issues are reviewed the Court shall
141 take due account of the presumption of official regularity and the specialized competence of the Board.

142 § 9957. Enforcement.

143 (a) A hospital that knowingly fails to provide information or adhere to standards, procedures, and deadlines related
144 to the budget review process as required by this subchapter or a rule or regulation promulgated thereunder may be assessed
145 a civil penalty of up to \$500,000.

146 (b) In the event that a hospital subject to budget approval under § 9955 of this title fails to maintain its approved
147 budget, the Board may do any of the following:

148 (1) Factor the amount of net revenues exceeding the budgeted amount of net revenues into the hospital's
149 budget for the forthcoming year.

150 (2) Allow the hospital to retain surplus funds if the surplus was achieved while the hospital stayed within its
151 budget.

152 (3) Allow the hospital to retain surplus funds generated primarily by volume in excess of what was projected
153 for the year in question.

154 (4) Impose a penalty on the hospital in an amount up to the net revenues exceeding the budgeted amount of
155 net revenues. The penalty shall be paid into a Community Health Fund, hereby created, and held in the Office of the
156 Treasurer. The State Treasurer shall invest the Fund consistent with the investment policies established by the Cash
157 Management Policy Board and credit interest to the Fund monthly consistent with the rate established by the Cash
158 Management Policy Board.

159 (c) An order under subsection (a) or paragraph (b)(4) of this section may be issued only after a hospital has
160 received notice and an opportunity to be heard by the Board.

161 § 9958. Open meetings; records subject to disclosure.

162 (a) The Board is a public body, subject to the open meetings requirement of § 10004 of Title 29; provided,
163 however, that the Board may schedule and conduct private meetings with hospitals when the content of the discussion will
164 include information that is commercial or financial information of a privileged or confidential nature.

165 (b) (1) Except as provided under paragraph (b)(2) of this section, records submitted by hospitals to the Board are
166 not public records for purposes of the Freedom of Information Act.

167 (2) The following are public records and shall be posted on the Board's or the Commission's website:

168 a. Original and modified budgets.

169 b. Spending and revenue data.

170 c. Utilization information.

171 Section 3. Amend Chapter 99, Title 16 by making deletions as shown by strike through and insertions as shown by
172 underline as follows:

173 § 9959. Temporary pricing measures for calendar year 2025 and 2026.

174 (a) Except as provided in subsection (c) of this section, for the calendar years 2025 and 2026, a hospital may not
175 charge any payer, purchaser, insurer, or public program more than 250% of the cost of care charged to the Medicare
176 program for any service.

177 (b) A hospital may not charge or collect from a patient or any other individual or entity any amount that exceeds
178 the amount permitted to be billed under subsection (a) of this section for any service.

179 (c) This section does not apply to a hospital that serves less than 5% Medicare eligible patients per year or a
180 hospital that derives 45% or more of its revenue from Medicaid or uninsured patients.

181 Section 4. Sections 1 and 2 of this Act are effective upon enactment, and hospitals, in accordance with regulations
182 and guidance promulgated by the Board, are required to begin submission of budget information under § 9953 of Title 16 in
183 2025 for the 2026 budget year. The Board may require the submission of more than 1 year of historical financial
184 information in its initial year of operation. The Board may not require the submission of a performance improvement plan
185 under § 9954 of Title 16 until 2026.

186 Section 5. Section 3 of this Act is effective upon enactment and sunsets on January 1, 2027, unless otherwise
187 provided by a subsequent act of the General Assembly.

SYNOPSIS

This Act creates the Diamond State Hospital Cost Review Board, which will be responsible for an annual review of hospital budgets and related financial information. The Board will have 7 members: 6 appointed by the Governor and confirmed by the Senate, and the Executive Director of the Delaware Healthcare Association. This Act creates a requirement that hospitals submit yearly budgets, audited financial statements, and related financial information to the Board for review.

Where a hospital fails to meet the state's budget benchmark for increases in hospital costs it is required to engage with the Board on a performance improvement plan. If the Board and the hospital cannot agree on an improvement plan or where the hospital fails to successfully implement a performance plan, the Board may require the hospital to have its future budget approved by the Board. The submission of hospital budget and financial information will begin in 2025 for calendar year 2026. In reviewing performance improvement plans or proposed budgets, the Board will consider adherence as closely to the spending benchmark as is reasonable given the hospital's financial position and associated economic factors, the promotion of efficient and economic operations of the hospital, and maintenance of the hospital's ability to meet its financial obligations and provide quality health care.

As a temporary measure until the Board begins operations, hospitals are required to charge no more than 250% of Medicare costs to any payer for hospital services in calendar year 2025.

This Substitute Bill incorporates all of the following changes which were incorporated into House Substitute No. 1 for House Bill No. 350:

It provides additional detail regarding the operation of the Board, budget modifications, and provides an appeal right to the Superior Court.

It changes the application of the definition of hospital to exclude psychiatric facilities.

Because hospitals may have different fiscal years, the deadline for the Board to issue a final decision on a budget is changed to 90 days before the start of a hospital's fiscal year rather than a fixed date.

The confidentiality provisions for hospital records have been updated.

Technical corrections have been made.

In addition, House Substitute No. 2 contains the following changes:

It adds a performance improvement plan process as an interim step prior to requiring a hospital to submit a proposed budget for approval or modification by the Board. With this change, the Board will only accept and review budget information in its first year of operation in 2025. In 2026, it may direct hospitals to submit a performance improvement plan.

It exempts hospitals that are exclusively rehabilitative hospitals.

It changes the composition of the Board as set forth above.

It exempts hospitals who derive 45% or more of their revenue or whose patient population has 5% or less Medicare patients from the 2025 reference pricing provision.

It extends the interim reference pricing period to include 2026 and prohibits balance billing in reference pricing period.