



SPONSOR: Sen. Walsh & Rep. Osienski
Sens. Delcollo, Hansen; Reps. Briggs King, K. Williams

DELAWARE STATE SENATE
150th GENERAL ASSEMBLY

SENATE BILL NO. 95

AN ACT TO AMEND TITLE 19 AND TITLE 29 OF THE DELAWARE CODE RELATING TO CONTRACTOR
REGISTRATION.

BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF DELAWARE (Three-fifths of all members
elected to each house thereof concurring therein):

1 Section 1. Amend § 3501, Title 19 of the Delaware Code by making deletions as shown by strike through and
2 insertions as shown by underline as follows and by redesignating Delaware Code provisions and internal references
3 accordingly:

4 § 3501. Definitions.

5 (a) As used in this chapter:

6 (~~) “Contractor” means a person, partnership, association, joint stock company, trust, corporation, limited~~
7 ~~liability company, or other legal business entity or successor or subsidiary thereof that engages in construction services~~
8 ~~or maintenance within the State, and includes any subcontractor or lower tier subcontractor of a contractor.~~

9 (~~) “General contractor” and “construction manager” means an entity or individual who has primary~~
10 ~~responsibility for providing labor and other services necessary for the construction services in a contract. “General~~
11 ~~contractor” and “construction manager” also means a higher tier contractor of a subcontractor.~~

12 (7) "Independent contractor" means an individual ~~who:~~ who meets all of the following:

13 a. Performs the work free from the employer's control and direction over the performance of the
14 employee's ~~services; and~~ services.

15 b. Is customarily engaged in an independently established trade, occupation, ~~profession or business; and~~
16 profession, or business.

17 c. Performs work which is ~~outside~~ either of the following:

18 1. Outside of the usual course of business of the employer for whom the work is performed.

19 2. Performed by a registered contractor under Chapter 36 of this title outside of any place of business
20 of the employer for whom the work is performed.

21 () "Labor broker" means an entity or individual that hires employees and sells the services of the employees
22 to another employer in need of temporary employees.

23 () "Outside of the usual course of business" means work an individual performs for an employer that is any of
24 the following:

25 a. At a location that is not the employer's place of business.

26 b. Not integrated into the employer's operation.

27 c. Unrelated to the employer's business.

28 () "Place of business" means the principal office or headquarters of the employer, but does not mean a work
29 site at which the employer has been contracted to perform services.

30 () "Subcontractor" means a lower tier contractor of a contractor, including owner operators or independent
31 contractors.

32 Section 2. Amend § 3503, Title 19 of the Delaware Code by making deletions as shown by strike through and
33 insertions as shown by underline as follows:

34 § 3503. Acts prohibited.

35 (a) An employer ~~shall~~ must not act as a labor broker by improperly ~~classify~~ classifying an individual who performs
36 work for remuneration provided by an employer as an independent contractor.

37 (b) An employer has improperly classified an individual when an employer-employee relationship exists, as
38 determined ~~in~~ under subsection (c) of this section, but the employer has not classified the individual as an employee.

39 (c)(1) An "employer-employee" relationship ~~shall be~~ is presumed to exist when work is performed by an
40 individual for remuneration paid by an employer, unless ~~to the satisfaction of the Department~~ the employer demonstrates
41 demonstrates, to the satisfaction of the Department, that the individual is an exempt person or independent contractor.

42 (2) By contract, a general contractor or subcontractor may engage another contractor registered under Chapter
43 36 of this title, which has its own employees, to do the same type of work in which the general contractor or
44 subcontractor engages, at the same location where the general contractor or subcontractor is working, without
45 establishing an employer-employee relationship between the multiple contracting entities.

46 (3) There is a rebuttable presumption that an entity or individual who acts as a labor broker in providing
47 construction services has engaged in a knowing violation of this chapter.

48 (d) A person ~~shall~~ must not knowingly incorporate or form, or assist in the incorporation or formation of, a
49 corporation, partnership, limited liability corporation, or other entity, or pay or collect a fee for use of a foreign or domestic

50 corporation, partnership, limited liability corporation, or other entity for the purpose of facilitating, or evading detection of,
51 a violation of under this section.

52 (e) A person ~~shall~~ must not knowingly conspire with, aid and abet, assist, advise, or facilitate an employer with the
53 intent of violating the provisions of this chapter.

54 Section 3. Amend § 3505, Title 19 of the Delaware code by making deletions as shown by strike through and
55 insertions as shown by underline as follows:

56 § 3505. Penalties.

57 (a) Any employer who violates or fails to comply with § 3503 of this title or any regulation published thereunder
58 ~~shall be deemed is~~ in violation of § 3503 of this title, and ~~shall be is~~ subject to a civil penalty of not less than \$1,000,
59 \$5,000, and not more than ~~\$5,000, \$20,000~~, \$20,000, for each ~~such~~ violation. Each employee who is not properly classified in
60 violation of § 3503 of this title ~~shall be considered is~~ a separate violation ~~for purposes of~~ under this section.

61 (c) An employer who discharges or in any manner discriminates against a person because that person has made a
62 complaint or has given information to the Department ~~pursuant to the provisions of~~ under this chapter, or because the
63 person has caused to be instituted or is about to cause to be instituted any proceedings under this chapter, or has testified or
64 is about to testify in any such proceedings, ~~shall be is~~ subject to a civil penalty of not less than ~~\$5,000, \$20,000~~, \$20,000, and not
65 more than ~~\$10,000, \$50,000~~, \$50,000, for each ~~such~~ violation.

66 Section 4. Amend Part IV, Title 19 of the Delaware Code by making deletions as shown by strike through and
67 insertions as shown by underline as follows:

68 Chapter 36. Delaware Contractor Registration.

69 § 3601. Short title.

70 This chapter may be known and cited as the “Delaware Contractor Registration Act.”

71 § 3602 Definitions.

72 For purposes of this chapter:

73 (1) “Contractor” means a person, partnership, association, joint stock company, trust, corporation, limited
74 liability company, or other legal business entity or successor or subsidiary thereof that engages in construction services
75 or maintenance within the State, and includes any subcontractor or lower tier subcontractor of a contractor.

76 (2) “Construction services” includes all building or work on a building, structure, or improvement of any type,
77 including bridges, dams, plants, highways, parkways, streets, tunnels, sewers, mains, power lines, pumping stations,
78 heaving generators, railways, airports, terminals, docks, piers, wharves, buoys, jetties, breakwaters, levees, canals,

79 dredging, shoring, rehabilitation and reactivation of plants, scaffolding, drilling, blasting, excavating, clearing and
80 landscaping, including tree cutting.

81 (3) "Custom fabrication" means the fabrication of plumbing, heating, cooling, ventilation, or exhaust duct
82 systems and mechanical insulation.

83 (4) "Department" means the Department of Labor.

84 (5) "Knowing" means having actual knowledge of or acting with deliberate ignorance or reckless disregard
85 for the prohibition involved.

86 (6) "Maintenance" means the repair of existing facilities when the size, type, or extent of such facilities is not
87 changed or increased.

88 (7) "Public works contract" means a construction contract under Chapter 69 of Title 29.

89 (8) "Secretary" means the Secretary of Labor, or the Secretary's authorized designee.

90 (9) "Subcontractor" means a lower tier contractor of a contractor, including owner operators or independent
91 contractors.

92 (10) "Violation" means a project or contract where work is done by a contractor who is not registered under
93 this chapter.

94 (11) "Worker" means a laborer, mechanic, skilled, or semi-skilled laborer and apprentices or helpers
95 employed by any contractor or subcontractor and engaged in the performance of construction services or maintenance
96 in the State, regardless of whether the work becomes a component part of the construction or maintenance. "Worker"
97 does not mean a material supplier or employees of a material supplier. A contractor or subcontractor engaged in
98 custom fabrication is not a material supplier for purposes of this section.

99 § 3603. Administration and enforcement.

100 The Office of Contractor Registration in the Department shall administer and enforce this chapter, using the rules
101 and procedures of the Administrative Procedures Act, Chapter 101 of Title 29.

102 § 3604. Registration required.

103 A contractor must register under this chapter before performing construction services or maintenance.

104 § 3605. Registration requirements.

105 (a) To register under this chapter, a contractor shall submit all required forms, information, and fees to the
106 Department.

107 (b) A contractor must apply for a registration certificate by submitting a complete application on the form provided
108 by the Department, which must include all of the following information regarding the contractor:

109 (1) Name, principal business address, telephone number, fax number, and e-mail address.
110 (2) Type of business entity, including corporation, partnership, or sole proprietorship.
111 (3) If the principal business address is not within the State, the name and address of the custodian of records
112 and agent for service of process in the State.

113 (4) The name, address of residence, and telephone number of each person with a financial interest in the
114 business and the percentage interest, or if the contractor is a publicly-traded corporation, the names and addresses of
115 the corporation's officers.

116 (5) The Federal Employer Identification Number and the State Taxpayer Identification Number.

117 (6) Proof of Delaware worker's compensation insurance.

118 (7) Proof of a State business license.

119 (8) A safety plan that is compliant with the requirements established by the Occupational Safety and Health
120 Administration.

121 (c)(1) A contractor must pay an initial annual non-refundable registration fee of \$300 to the Department with the
122 application under this section.

123 (2) The non-refundable registration fee for the second annual registration is \$300.

124 (3) Upon successful completion of 2 consecutive years of registration, a contractor may register for a 2-year
125 period and pay a nonrefundable registration fee of \$500. The Department may only grant a 2-year registration if the
126 contractor has not violated this chapter or any other labor laws during the registration period that is expiring.

127 (4) A contractor who is performing public work on [the effective date of this act] shall submit the registration
128 application form and fee to the Department within 30 days of [the effective date of this act].

129 (d) The Department may enter into cooperative agreements with other State agencies, including the Department of
130 Finance and the Department of State, to share information required under this chapter and to streamline the process of
131 contractor registration.

132 (e) Information under subsections (a), (b), or (d) of this section is not public information under Chapter 100 of
133 Title 29.

134 § 3606. Issuance and term of a certificate of registration.

135 (a) Except as provided under § 3607 of this title, upon receipt of a completed, accurate, application and fee under §
136 3605 of this title, the Department shall issue a certificate of registration to the contractor. A certificate of registration is
137 valid as follows:

138 (1) For 1 year from the date of registration.

139 (2) For a period that ends 2 years from the date of registration, if the contractor successfully completes 2
140 years of registration.

141 (3) A certificate of registration must be renewed no less than 30 days before the expiration date of a
142 certificate of registration. The Department may only renew the certificate of registration if the contractor has not
143 violated this chapter or any other labor laws during the registration period that is expiring.

144 (b) A certificate of registration is not transferable.

145 (c) A registered contractor who allows the contractor's certificate of registration to expire before applying to
146 renew the certificate must subsequently apply for a registration certificate as if for the first time.

147 § 3607. Denial, suspension, or revocation of certificate of registration.

148 (a) The Department may deny, suspend, or revoke a certificate of registration if the contractor or an officer,
149 partner, director, stockholder, or agent of the contractor does any of the following under this chapter:

150 (1) Fails to comply with any requirement of this chapter.

151 (2) Willfully makes a misstatement or omits a material fact in an application for or renewal of a certificate of
152 registration.

153 (3) Fails to provide all information, including records, forms, or documents, requested by the Department
154 under this chapter.

155 (4) Performs work without full compliance with this chapter.

156 (5) Contracts with or uses a subcontractor who is not registered under this chapter in the completion of a
157 public works contract.

158 (6) Fails to cooperate or interferes with an investigation by the Department.

159 (7) Violates a criminal or civil law or regulation related to the ability of the contractor to comply with the
160 labor laws of this State.

161 (b)(1) The Department shall reject an application that is incomplete or contains inaccurate information.

162 (2) If a contractor knowingly supplies incomplete or inaccurate information to the Department under this
163 section, all of the following apply:

164 a. The application for registration must be rejected.

165 b. The contractor may not apply for registration until 1 year from the date of the notice of
166 disqualification.

167 c. The contractor is subject to other applicable penalties, including under Chapter 12 of Title 6.

168 (c)(1) The Secretary shall exercise reasonable discretion in deciding whether to deny, suspend, or revoke a
169 certificate of registration under subsection (a) or (b) of this section.

170 (2) The Secretary may not revoke or suspend a certificate of registration for longer than 5 years. The Secretary
171 shall consider the following criteria to determine the length of time that a certificate of registration is denied, revoked,
172 or suspended:

173 a. The contractor's record of previous violations of any civil or criminal law related to the fitness of the
174 contractor to bid on or engage in construction services or maintenance including this chapter and the Prevailing
175 Wage Law, § 6960 of Title 29.

176 b. If the contractor should reasonably have known that a subcontractor to a contract did not have a
177 certificate of registration, had a lapsed certificate of registration, or had a certificate of registration revoked or
178 suspended.

179 c. The total number of unregistered subcontractors at a work site and the size and scope of the project on
180 which the unregistered subcontractor worked.

181 d. If the contractor in contract with a subcontractor who is not registered under this chapter obeyed the
182 Department's directive to remove the unregistered subcontractor from the work site to cure the violation of this
183 chapter.

184 (d)(1) The Department may require as a condition of initial or continued registration that a contractor who has
185 violated either this chapter or the Prevailing Wage Law, § 6960 of Title 29, must provide a surety bond payable to the
186 Department.

187 (2) The Department shall require a surety bond if there is a pending or potential violation of a State or federal
188 law alleged against the contractor which the Secretary finds would constitute a knowing violation of this chapter.

189 (3) The surety bond must be in the amount and form that the Secretary deems necessary for the protection of
190 the contractor's workers, but must not exceed \$10,000 per worker.

191 § 3608. Appeals.

192 (a) Following an investigation in which the Department makes an initial determination that a contractor has
193 violated 1 or more provisions of this chapter, the Department may do 1 or more of the following:

194 (1) Deny, suspend, or revoke a certificate of registration.

195 (2) Require the posting of a surety bond.

196 (3) Impose an administrative penalty.

197 (b) The Department shall notify the contractor, in writing, of an action taken under subsection (a) of this section
198 which must comply with § 10122 of Title 29 and include all of the following:

199 (1) The action taken.

200 (2) The grounds upon which the determination was made to take the action.

201 (3) Instructions to request a hearing under § 102 of this title.

202 (c)(1) A request for a hearing must be made in writing, addressed to the Secretary, and made within 10 business
203 days from the date of the notice under subsection (b) of this section.

204 (2) If a hearing is not requested under paragraph (c)(1) of this section, the determination made by the
205 Department under subsection (a) of this section is final.

206 (d) The Office of Contractor Registration shall review a request for hearing under paragraph (c)(1) of this section
207 to determine if the dispute can be resolved at an informal settlement conference. If the Office of Contractor Registration
208 holds an informal settlement conference and a settlement is not reached, the Office of Contractor Registration shall forward
209 the hearing request to the Secretary to schedule a hearing.

210 (e) The Secretary shall issue a final case decision at the conclusion of a hearing held under this section as required
211 under Chapter 101 of Title 29.

212 (f) A contractor may seek judicial review of the Secretary's final case decision by commencing an action in
213 Superior Court, within 30 days of the date of the final decision under subsection (e) of this section.

214 (g) When a determination to suspend or revoke a certificate of registration is final, the holder of a certificate of
215 registration shall surrender the certificate of registration within 20 days of the later of the date of the notice under
216 subsection (b) of this section or the final decision under subsection (d) of this section by sending the certificate of
217 registration to the Secretary by certified mail.

218 (h) If a contractor's application for a certificate of registration is denied or a contractor's certificate of registration
219 is suspended or revoked, the contractor cannot perform work for which a bid has been submitted and which is under review.

220 § 3609. Penalties.

221 (a) A knowing violation of this chapter is subject to a civil penalty of not less than \$5,000 and not more than
222 \$85,000 per violation.

223 (b) A violation that is not a knowing violation is subject to a civil penalty of \$1,000 per violation.

224 § 3610. Enforcement.

225 (a) The Department may bring a civil action to enforce this chapter, including an action for injunctive relief in the
226 Court of Chancery to enjoin work by an unregistered contractor.

227 (b) The Department is not required to post a bond or filing fee in connection with an action under this section.
228 (c) Any finding of fact or conclusion of law in any court in this State or any administrative agency in this State
229 finding that construction services or maintenance occurred must be conclusive on all parties to an action under this section.
230 For purposes of the preceding sentence, a finding or conclusion is final if it has been fully determined on appeal to the
231 appropriate court, if all time for filing such appeal with respect to the finding or conclusion has expired, or if the finding or
232 conclusion is not subject to judicial review.

233 § 3611. Distribution of proceeds from fees and civil penalties.

234 (a) The Department shall retain all application fees collected under § 3605 of this title for enforcement purposes.

235 (b) All civil penalties collected under this chapter must be paid to the General Fund of this State.

236 Section 5. Amend Subchapter IV, Chapter 69, Title 29 of the Delaware Code by making deletions as shown by
237 strike through and insertions as shown by underline as follows:

238 §§ 6968—6969. [Reserved.]

239 § 6968. Requirement of certificate of registration.

240 (a) After a bid proposal for a public works contract is submitted, but before the award of a public works contract, a
241 contractor must provide the agency to which it is contracting a copy of the certificate of registration under Chapter 36 of
242 Title 19 for each subcontractor listed in the bid proposal.

243 (b) An agency shall provide contractors and subcontractors the opportunity to register under Chapter 36 of Title 19
244 before the award of a contract.

245 § 6969. [Reserved.]

246 Section 6. This Act takes effect 1 year following its enactment into law.

SYNOPSIS

This Act provides a fair bidding environment for contractors who obey the law and protects the interests of workers and taxpayers by implementing recommendations from the review of the Workplace Fraud Act required by Senate Resolution No. 26 of the 149th General Assembly by making changes to the Workplace Fraud Act and creating the Delaware Contractor Registration Act. This Act take effect 1 year from the date of enactment.

This Act revises the Workplace Fraud Act by doing all of the following:

1. Creates definitions for the terms "contractor", "general contractor", "construction manager", "labor broker", "outside of the usual course of business", "place of business", and "subcontractor" and revises the definition of "independent contractor".
2. Explicitly prohibits labor brokers from providing construction services.
3. Allows general contractors, construction managers, and subcontractors to engage other construction companies in the same line of work as the general contractor, construction manager, or subcontractor.

The Delaware Contractor Registration Act creates a contractor registration system to effectively regulate employee misclassification by doing all of the following:

1. Requires contractors to pay a small annual fee and apply for a certificate of registration to engage in construction activities in this State.
2. Requires registered contractors to establish compliance with State labor and revenue laws.

3. Requires that all contractors who work on a public works contract comply with the new contractor registration requirement.

This Act also makes technical corrections to conform existing law to the standards of the Delaware Legislative Drafting Manual.

Author: Senator Walsh