

SPONSOR: Sen. Sokola & Sen. Cloutier & Rep. Jaques Sens. Ennis, Lopez; Reps. Brady, Briggs King

# DELAWARE STATE SENATE 150th GENERAL ASSEMBLY

## SENATE BILL NO. 30

## AN ACT TO AMEND TITLE 24 OF THE DELAWARE CODE RELATING TO ATHLETE AGENTS.

BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF DELAWARE (Three-fifths of all members elected to each house thereof concurring therein):

1	Section 1. Amend Chapter 54, Title 24 of the Delaware Code by deleting Chapter 54 in its entirety and by making
2	deletions as shown by strike through and insertions as shown by underline as follows:
3	Chapter 54. Delaware Revised Uniform Athlete Agents Act.
4	<u>§ 5401. Short Title.</u>
5	This chapter may be cited as the Delaware Revised Uniform Athlete Agents Act.
6	§ 5402. Definitions.
7	For purposes of this chapter:
8	(1) "Agency contract" means an agreement in which a student athlete authorizes a person to negotiate or
9	solicit on behalf of the athlete a professional-sports-services contract or endorsement contract.
10	(2)a. "Athlete agent" means an individual, whether or not registered under this chapter, who does any of the
11	following:
12	1. Directly or indirectly recruits or solicits a student athlete to enter into an agency contract or, for
13	compensation, procures employment or offers, promises, attempts, or negotiates to obtain employment for a
14	student athlete as a professional athlete or member of a professional sports team or organization.
15	2. For compensation or in anticipation of compensation related to a student athlete's participation in
16	athletics does any of the following:
17	A. Serves the athlete in an advisory capacity on a matter related to finances, business pursuits, or
18	career management decisions, unless the individual is an employee of an educational institution acting
19	exclusively as an employee of the institution for the benefit of the institution.
20	B. Manages the business affairs of the athlete by providing assistance with bills, payments,
21	contracts, or taxes.

22	3. In anticipation of representing a student athlete for a purpose related to the athlete's participation
23	in athletics does any of the following:
24	A. Gives consideration to the student athlete or another person.
25	B. Serves the athlete in an advisory capacity on a matter related to finances, business pursuits, or
26	career management decisions.
27	C. Manages the business affairs of the athlete by providing assistance with bills, payments,
28	contracts, or taxes.
29	b. "Athlete agent" does not include an individual who does any of the following:
30	1. Acts solely on behalf of a professional sports team or organization.
31	2. Is a licensed, registered, or certified professional and offers or provides services to a student
32	athlete customarily provided by members of the profession, unless the individual does any of the following:
33	A. Also recruits or solicits the athlete to enter into an agency contract.
34	B. Also, for compensation, procures employment or offers, promises, attempts, or negotiates to
35	obtain employment for the athlete as a professional athlete or member of a professional sports team or
36	organization.
37	C. Receives consideration for providing the services calculated using a different method than for
38	an individual who is not a student athlete.
39	(3) "Athletic director" means the individual responsible for administering the overall athletic program of an
40	educational institution or, if an educational institution has separately administered athletic programs for male students
41	and female students, the athletic program for males or the athletic program for females, as appropriate.
42	(4) "Educational institution" includes a public or private elementary school, secondary school, technical or
43	vocational school, community college, college, and university.
44	(5) "Endorsement contract" means an agreement under which a student athlete is employed or receives
45	consideration to use on behalf of the other party any value that the athlete may have because of publicity, reputation,
46	following, or fame obtained because of athletic ability or performance.
47	(6) "Enrolled" means registered for courses and attending athletic practice or class. "Enrolls" has a
48	corresponding meaning.
49	(7) "Intercollegiate sport" means a sport played at the collegiate level for which eligibility requirements for
50	participation by a student athlete are established by a national association that promotes or regulates collegiate
51	athletics.

52 (8) "Interscholastic sport" means a sport played between educational institutions that are not community 53 colleges, colleges, or universities. 54 (9) "Licensed, registered, or certified professional" means an individual licensed, registered, or certified as an 55 attorney, dealer in securities, financial planner, insurance agent, real estate broker or sales agent, tax consultant, 56 accountant, or member of a profession, other than that of athlete agent, who is licensed, registered, or certified by the 57 state or a nationally recognized organization that licenses, registers, or certifies members of the profession on the basis 58 of experience, education, or testing. 59 (10) "Person" means an individual; estate; business or nonprofit entity; public corporation; government or 60 governmental subdivision, agency, or instrumentality; or other legal entity. 61 (11) "Professional-sports-services contract" means an agreement under which an individual is employed as a professional athlete or agrees to render services as a player on a professional sports team or with a professional sports 62 63 organization. 64 (12) "Record" means information that is inscribed on a tangible medium or that is stored in an electronic or 65 other medium and is retrievable in perceivable form. 66 (13) "Recruit or solicit" means attempt to influence the choice of an athlete agent by a student athlete or, if the 67 athlete is a minor, a parent or guardian of the athlete. "Recruit or solicit" does not include giving advice on the selection of a particular agent in a family, coaching, or social situation unless the individual giving the advice does so 68 69 because of the receipt or anticipated receipt of an economic benefit, directly or indirectly, from the agent. 70 (14) "Registration" means registration as an athlete agent under this chapter. 71 (15) "Secretary" means the Secretary of the Department of State. 72 (16) "Sign" means, with present intent to authenticate or adopt a record, any of the following: 73 a. To execute or adopt a tangible symbol. 74 b. To attach to or logically associate with the record an electronic symbol, sound, or process. 75 (17) "State" means a state of the United States, the District of Columbia, Puerto Rico, the United States Virgin 76 Islands, or any territory or insular possession subject to the jurisdiction of the United States. 77 (18) "Student athlete" means an individual who is eligible to attend an educational institution and engages in, 78 is eligible to engage in, or may be eligible in the future to engage in, any interscholastic or intercollegiate sport. 79 "Student athlete" does not include an individual permanently ineligible to participate in a particular interscholastic or 80 intercollegiate sport for that sport. 81 § 5403. Secretary's authority; procedure.

- 82 (a) The Administrative Procedures Act, Chapter 101 of Title 29, applies to this chapter. The Secretary may adopt
- 83 rules and regulations under the Administrative Procedures Act to implement this chapter.
- 84 (b) By acting as an athlete agent in this State, a nonresident individual appoints the Secretary as the individual's
- 85 agent for service of process in any civil action in this State related to the individual acting as an athlete agent in this State.
- 86 (c) The Secretary may issue a subpoena for material that is relevant to the administration of this chapter.
- 87 § 5404. Athlete agent; registration required; void contract.
- 88 (a) Except as otherwise provided in subsection (b) of this section, an individual may not act as an athlete agent in
- 89 this State without holding a certificate of registration under this chapter.
- 90 (b) Before being issued a certificate of registration under this chapter, an individual may act as an athlete agent in
- 91 this State for all purposes except signing an agency contract, if all of the following apply:
- 92 (1) A student athlete or another person acting on behalf of the athlete initiates communication with the
- 93 <u>individual.</u>
- 94 (2) Not later than 7 days after an initial act that requires the individual to register as an athlete agent, the
   95 individual submits an application for registration as an athlete agent in this State.
- 96 (c) An agency contract resulting from conduct in violation of this section is void, and the athlete agent shall return
- (c) The agency contract resulting none conduct in violation of this section is vold, and the autote agent shall fel
- 97 <u>any consideration received under the contract.</u>
- 98 § 5405. Registration as athlete agent; application; requirements; reciprocal registration.
- 99 (a) An applicant for registration as an athlete agent shall submit an application for registration to the Secretary in a
- 100 form prescribed by the Secretary. The applicant must be an individual, and the application must be signed by the applicant
- 101 <u>under penalty of perjury. The application must contain at least all of the following:</u>
- 102 (1) The name and date and place of birth of the applicant and all of the following contact information for the
- 103 <u>applicant:</u>
- 104 <u>a. The address of the applicant's principal place of business.</u>
- 105 <u>b. Work and mobile telephone numbers.</u>
- 106 <u>c. Any means of communicating electronically, including a facsimile number, electronic-mail address,</u>
   107 and personal and business or employer websites.
- 108 (2) The name of the applicant's business or employer, if applicable, including for each business or employer,
- 109 its mailing address, telephone number, organization form, and the nature of the business.
- 110 (3) Each social media account with which the applicant or the applicant's business or employer is affiliated.

111 (4) Each business or occupation in which the applicant engaged within 5 years before the date of the 112 application, including self-employment and employment by others, and any professional or occupational license, 113 registration, or certification held by the applicant during that time. 114 (5) A description of all of the following related to the applicant: 115 a. The applicant's formal training as an athlete agent. 116 b. The applicant's practical experience as an athlete agent. 117 c. The applicant's educational background relating to the applicant's activities as an athlete agent. 118 (6) The name of each student athlete for whom the applicant acted as an athlete agent within 5 years before 119 the date of the application or, if the individual is a minor, the name of the parent or guardian of the minor, together with 120 the athlete's sport and last-known team. 121 (7) The name and address of each person that meets all of the following: 122 a. Is a partner, member, officer, manager, associate, or profit sharer or directly or indirectly holds an 123 equity interest of 5% or greater of the athlete agent's business if it is not a corporation. 124 b. Is an officer or director of a corporation employing the athlete agent or a shareholder having an interest 125 of 5% or greater in the corporation. 126 (8) A description of the status of any application by the applicant, or any person named under paragraph (a)(7)127 of this section, for a state or federal business, professional, or occupational license, other than as an athlete agent, from 128 a state or federal agency, including any denial, refusal to renew, suspension, withdrawal, or termination of the license 129 and any reprimand or censure related to the license. 130 (9) Whether the applicant, or any person named under paragraph (a)(7) of this section, has pleaded guilty or 131 no contest to, has been convicted of, or has charges pending for, a crime that would involve moral turpitude or be a 132 felony if committed in this State and, if so, identification of all of the following: 133 a. The crime. 134 b. The law-enforcement agency involved. 135 c. If applicable, the date of the conviction and the fine or penalty imposed. 136 (10) Whether, within 15 years before the date of application, the applicant, or any person named under 137 paragraph (a)(7) of this section, has been a defendant or respondent in a civil proceeding, including a proceeding 138 seeking an adjudication of incompetence and, if so, the date and a full explanation of each proceeding.

- 139 (11) Whether the applicant, or any person named under paragraph (a)(7) of this section, has an unsatisfied
- judgment or a judgment of continuing effect, including alimony or a domestic order in the nature of child support,
  which is not current at the date of the application.
- (12) Whether, within 10 years before the date of application, the applicant, or any person named under
   paragraph (a)(7) of this section, was adjudicated bankrupt or was an owner of a business that was adjudicated bankrupt.
- puragraph (u,()) of and beenon, was adjuareated build up of was an owned of a business that was adjuareated building the

(13) Whether there has been any administrative or judicial determination that the applicant, or any person

- 145 named under paragraph (a)(7) of this section, made a false, misleading, deceptive, or fraudulent representation.
- (14) Each instance in which conduct of the applicant, or any person named under paragraph (a)(7) of this
   section, resulted in the imposition of a sanction, suspension, or declaration of ineligibility to participate in an
   interscholastic, intercollegiate, or professional athletic event on a student athlete or a sanction on an educational
- 149 <u>institution.</u>

144

- (15) Each sanction, suspension, or disciplinary action taken against the applicant, or any person named under
   paragraph (a)(7) of this section, arising out of occupational or professional conduct.
- (16) Whether there has been a denial of an application for, suspension or revocation of, refusal to renew, or
   abandonment of, the registration of the applicant, or any person named under paragraph (a)(7) of this section, as an
   athlete agent in any state.
- 155 (17) Each state in which the applicant currently is registered as an athlete agent or has applied to be registered
   156 as an athlete agent.
- 157 (18) If the applicant is certified or registered by a professional league or players association, all of the
   158 following:
- 159 <u>a. The name of the league or association.</u>
- b. The date of the certification or registration, and the date of expiration of the certification or
   registration, if any.
- 162 c. If applicable, the date of any denial of an application for, suspension or revocation of, refusal to renew,
   163 withdrawal of, or termination of, the certification or registration or any reprimand or censure related to the
- 164 <u>certification or registration.</u>
- 165 (19) Any additional information required by the Secretary.
- 166 (b) Instead of proceeding under subsection (a) of this section, an individual registered as an athlete agent in
- 167 another state may apply for registration as an athlete agent in this State by submitting all of the following to the Secretary:
- 168 (1) A copy of the application for registration in the other state.

169 (2) A statement that identifies any material change in the information on the application or verifies there is no 170 material change in the information, signed under penalty of perjury. 171 (3) A copy of the certificate of registration from the other state. 172 (c) The Secretary shall issue a certificate of registration to an individual who applies for registration under 173 subsection (b) of this section if the Secretary determines all of the following: 174 (1) The application and registration requirements of the other state are substantially similar to or more 175 restrictive than this chapter. 176 (2) The registration has not been revoked or suspended and no action involving the individual's conduct 177 as an athlete agent is pending against the individual or the individual's registration in any state. 178 (d) For purposes of implementing subsection (c) of this section, the Secretary shall do all of the following: 179 (1) Cooperate with national organizations concerned with athlete agent issues and agencies in other states 180 which register athlete agents to develop a common registration form and determine which states have laws that are 181 substantially similar to or more restrictive than this chapter. 182 (2) Exchange information, including information related to actions taken against registered athlete agents 183 or their registrations, with those organizations and agencies. 184 § 5406. Certificate of registration; issuance or denial; renewal. 185 (a) Except as otherwise provided in subsection (b) of this section, the Secretary shall issue a certificate of 186 registration to an applicant for registration who complies with § 5405(a) of this title. 187 (b) The Secretary may refuse to issue a certificate of registration to an applicant for registration under § 5405(a) of 188 this title if the Secretary determines that the applicant has engaged in conduct that significantly adversely reflects on the 189 applicant's fitness to act as an athlete agent. In making the determination, the Secretary may consider whether the applicant 190 has done any of the following: 191 (1) Pleaded guilty or no contest to, has been convicted of, or has charges pending for, a crime that would 192 involve moral turpitude or be a felony if committed in this state. 193 (2) Made a materially false, misleading, deceptive, or fraudulent representation in the application or as an 194 athlete agent. 195 (3) Engaged in conduct that would disqualify the applicant from serving in a fiduciary capacity. 196 (4) Engaged in conduct prohibited by § 5414 of this title. 197 (5) Had a registration as an athlete agent suspended, revoked, or denied in any state. 198 (6) Been refused renewal of registration as an athlete agent in any state.

Page 7 of 14

199 (7) Engaged in conduct resulting in imposition of a sanction, suspension, or declaration of ineligibility to 200 participate in an interscholastic, intercollegiate, or professional athletic event on a student athlete or a sanction on an 201 educational institution. 202 (8) Engaged in conduct that adversely reflects on the applicant's credibility, honesty, or integrity. 203 (c) In making a determination under subsection (b) of this section, the Secretary shall consider all of the following: 204 (1) How recently the conduct occurred. 205 (2) The nature of the conduct and the context in which it occurred. 206 (3) Other relevant conduct of the applicant. 207 (d) An athlete agent registered under subsection (a) of this section may apply to renew the registration by 208 submitting an application for renewal in a form prescribed by the Secretary. The applicant shall sign the application for 209 renewal under penalty of perjury and include current information on all matters required in an original application for 210 registration. 211 (e) An athlete agent registered under § 5405(c) of this title may renew the registration by proceeding under 212 subsection (d) of this section or, if the registration in the other state has been renewed, by submitting to the Secretary copies 213 of the application for renewal in the other state and the renewed registration from the other state. The Secretary shall renew 214 the registration if the Secretary determines all of the following: 215 (1) The registration requirements of the other state are substantially similar to or more restrictive than this 216 chapter. 217 (2) The renewed registration has not been suspended or revoked and no action involving the individual's 218 conduct as an athlete agent is pending against the individual or the individual's registration in any state. 219 (f) A certificate of registration or renewal of registration under this chapter is valid for 2 years. 220 § 5407. Suspension, revocation, or refusal to renew registration. 221 (a) The Secretary may limit, suspend, revoke, or refuse to renew a registration of an individual registered under § 222 5406(a) of this title for conduct that would have justified refusal to issue a certificate of registration under § 5406(b) of this 223 title. 224 (b) The Secretary may suspend or revoke the registration of an individual registered under § 5405(c) of this title or 225 renewed under § 5406(e) of this title for any reason for which the Secretary could have refused to grant or renew 226 registration or for conduct that would justify refusal to issue a certificate of registration under § 5406(b) of this title. 227 § 5408. Temporary registration.

228 The Secretary may issue a temporary certificate of registration as an athlete agent while an application for

### 229 registration or renewal of registration is pending.

- 230 § 5409. Registration and renewal fees.
- 231 (a) An application for registration or renewal of registration as an athlete agent must be accompanied by a fee in an
- amount set by the Secretary that approximates and reasonably reflects all costs necessary to defray the Secretary's expenses
- 233 related to the administration of this chapter.
- 234 (b) The Secretary shall establish fees for all of the following:
- 235 (1) An initial application for registration.
- 236 (2) An application for registration based on a certificate of registration issued by another state.
- 237 (3) An application for renewal of registration.
- 238 (4) An application for renewal of registration based on a renewal of registration in another state.
- 239 § 5410. Required form of agency contract.
- 240 (a) An agency contract must be in a record signed by the parties.
- 241 (b) An agency contract must contain all of the following:
- 242 (1) A statement that the athlete agent is registered as an athlete agent in this State and a list of any other states
- 243 in which the agent is registered as an athlete agent.
- 244 (2) The amount and method of calculating the consideration to be paid by the student athlete for services to be
- 245 provided by the agent under the contract and any other consideration the agent has received or will receive from any
- 246 <u>other source for entering into the contract or providing the services.</u>
- 247 (3) The name of any person not listed in the agent's application for registration or renewal of registration
- 248 which will be compensated because the athlete signed the contract.
- 249 (4) A description of any expenses the athlete agrees to reimburse.
- 250 (5) A description of the services to be provided to the athlete.
- 251 (6) The duration of the contract.
- 252 (7) The date of execution.
- 253 (c) Subject to subsection (g) of this section, an agency contract must contain a conspicuous notice in boldface type
- and in substantially the following form:
- 255

- WARNING TO STUDENT ATHLETE
- 256 IF YOU SIGN THIS CONTRACT:

257 (1) YOU MAY LOSE YOUR ELIGIBILITY TO COMPETE AS A STUDENT ATHLETE IN YOUR 258 SPORT; 259 (2) IF YOU HAVE AN ATHLETIC DIRECTOR, WITHIN 72 HOURS AFTER SIGNING THIS 260 CONTRACT OR BEFORE THE NEXT SCHEDULED ATHLETIC EVENT IN WHICH YOU PARTICIPATE, WHICHEVER OCCURS FIRST. BOTH YOU AND YOUR ATHLETE AGENT MUST NOTIFY YOUR 261 ATHLETIC DIRECTOR THAT YOU HAVE ENTERED INTO THIS CONTRACT AND PROVIDE THE NAME 262 263 AND CONTACT INFORMATION OF THE ATHLETE AGENT; AND 264 (3) YOU MAY CANCEL THIS CONTRACT WITHIN 14 DAYS AFTER SIGNING IT. CANCELLATION 265 OF THIS CONTRACT MAY NOT REINSTATE YOUR ELIGIBILITY AS A STUDENT ATHLETE IN YOUR 266 SPORT. 267 (d) An agency contract must be accompanied by a separate record signed by the student athlete or, if the athlete is a minor, the parent or guardian of the athlete acknowledging that signing the contract may result in the loss of the athlete's 268 269 eligibility to participate in the athlete's sport. 270 (e) A student athlete or, if the athlete is a minor, the parent or guardian of the athlete may void an agency contract 271 that does not conform to this section. If the contract is voided, any consideration received from the athlete agent under the 272 contract to induce entering into the contract is not required to be returned. 273 (f) At the time an agency contract is executed, the athlete agent shall give the student athlete or, if the athlete is a 274 minor, the parent or guardian of the athlete a copy in a record of the contract and the separate acknowledgement required by 275 subsection (d) of this section. 276 (g) If a student athlete is a minor, an agency contract must be signed by the parent or guardian of the minor and the 277 notice required by subsection (c) of this section must be revised accordingly. 278 § 5411. Notice to educational institution. 279 (a) For purposes of this section, "communicating or attempting to communicate" means contacting or attempting 280 to contact by an in-person meeting, a record, or any other method that conveys or attempts to convey a message. 281 (b) Not later than 72 hours after entering into an agency contract or before the next scheduled athletic event in 282 which the student athlete may participate, whichever occurs first, the athlete agent shall give notice in a record of the 283 existence of the contract to the athletic director of the educational institution at which the athlete is enrolled or at which the 284 agent has reasonable grounds to believe the athlete intends to enroll. 285 (c) Not later than 72 hours after entering into an agency contract or before the next scheduled athletic event in 286 which the student athlete may participate, whichever occurs first, the athlete shall inform the athletic director of the

- 287 educational institution at which the athlete is enrolled that the athlete has entered into an agency contract and the name and
- 288 <u>contact information of the athlete agent.</u>
- 289 (d) If an athlete agent enters into an agency contract with a student athlete and the athlete subsequently enrolls at
- an educational institution, the agent shall notify the athletic director of the institution of the existence of the contract not
- 291 later than 72 hours after the agent knew or should have known the athlete enrolled.
- 292 (e) If an athlete agent has a relationship with a student athlete before the athlete enrolls in an educational
- 293 institution and receives an athletic scholarship from the institution, the agent shall notify the institution of the relationship
- 294 not later than 10 days after the enrollment if the agent knows or should have known of the enrollment and either of the
- 295 <u>following apply:</u>
- (1) The relationship was motivated in whole or part by the intention of the agent to recruit or solicit the athlete
   to enter an agency contract in the future.
- (2) The agent directly or indirectly recruited or solicited the athlete to enter an agency contract before the
   enrollment.
- 300 (f) An athlete agent shall give notice in a record to the athletic director of any educational institution at which a
- 301 student athlete is enrolled before the agent communicates or attempts to communicate with any of the following:
- 302 (1) The athlete or, if the athlete is a minor, a parent or guardian of the athlete to influence the athlete or parent
- 303 <u>or guardian to enter into an agency contract.</u>
- 304 (2) Another individual to have that individual influence the athlete or, if the athlete is a minor, the parent or
   305 guardian of the athlete to enter into an agency contract.
- 306 (g) If a communication or attempt to communicate with an athlete agent is initiated by a student athlete or another

307 individual on behalf of the athlete, the agent shall notify in a record the athletic director of any educational institution at

- 308 which the athlete is enrolled. The notification must be made not later than 10 days after the communication or attempt.
- 309 (h) An educational institution that becomes aware of a violation of this chapter by an athlete agent shall notify all

310 of the following of the violation:

- 311 (1) The Secretary.
- 312 (2) Any professional league or players association with which the institution is aware the agent is licensed or
- 313 <u>registered.</u>
- 314 § 5412. Student athlete's right to cancel.
- 315 (a) A student athlete or, if the athlete is a minor, the parent or guardian of the athlete may cancel an agency
- 316 contract by giving notice in a record of cancellation to the athlete agent not later than 14 days after the contract is signed.

317 (b) A student athlete or, if the athlete is a minor, the parent or guardian of the athlete may not waive the right to 318 cancel an agency contract. 319 (c) If a student athlete, parent, or guardian cancels an agency contract, the athlete, parent, or guardian is not 320 required to pay any consideration under the contract or return any consideration received from the athlete agent to influence 321 the athlete to enter into the contract. 322 § 5413. Required records. 323 (a) An athlete agent shall create and retain for 5 years records of all of the following: 324 (1) The name and address of each individual represented by the agent. 325 (2) Each agency contract entered into by the agent. 326 (3) The direct costs incurred by the agent in the recruitment or solicitation of each student athlete to enter into 327 an agency contract. 328 (b) Records described in subsection (a) of this section are open to inspection by the Secretary during normal 329 business hours. 330 § 5414. Prohibited conduct. 331 (a) Except as otherwise provided in subsection (c), an athlete agent, with the intent to influence a student athlete 332 or, if the athlete is a minor, a parent or guardian of the athlete, to enter into an agency contract, may not take any of the 333 following actions or encourage any other individual to take or assist any other individual in taking any of the following 334 actions on behalf of the agent: 335 (1) Give materially false or misleading information or make a materially false promise or representation. 336 (2) Furnish anything of value to the athlete before the athlete enters into the contract. 337 (3) Furnish anything of value to an individual other than the athlete or another registered athlete agent. 338 (b) An athlete agent may not intentionally do any of the following or encourage any other individual to do any of 339 the following on behalf of the agent: 340 (1) Initiate contact, directly or indirectly, with a student athlete or, if the athlete is a minor, a parent or 341 guardian of the athlete to recruit or solicit the athlete, parent, or guardian to enter an agency contract unless registered under this chapter. 342 343 (2) Fail to create or retain or to permit inspection of the records required by § 5413 of this title. 344 (3) Fail to register when required by § 5404 of this title. 345 (4) Provide materially false or misleading information in an application for registration or renewal of 346 registration.

347	(5) Predate or postdate an agency contract.
348	(6) Fail to notify a student athlete or, if the athlete is a minor, a parent or guardian of the athlete before the
349	athlete, parent, or guardian signs an agency contract for a particular sport that the signing may make the athlete
350	ineligible to participate as a student athlete in that sport.
351	(c) An athlete agent registered under this chapter who is certified as an athlete agent in a particular sport by a
352	national association that promotes or regulates intercollegiate athletics and establishes eligibility standards for participation
353	by a student athlete in the sport may pay expenses incurred before the signing of an agency contract by a student athlete, a
354	family member of the student athlete, and an individual who is a member of a class of individuals authorized to receive
355	payment for the expenses by the national association that certified the agent if the expenses are all of the following:
356	(1) For the benefit of an athlete who is a member of a class of athletes authorized to receive the benefit by the
357	national association that certified the agent.
358	(2) Of a type authorized to be paid by a certified agent by the national association that certified the agent.
359	(3) For a purpose authorized by the national association that certified the agent.
360	§ 5415. Criminal penalty.
361	An athlete agent who violates § 5414 of this title is guilty of a class A misdemeanor. For a first conviction of an
362	offense under this section, an athlete agent is punishable by a fine of not less than \$500 nor more than \$1,000 and
363	imprisonment for not more than 1 year. For a second or subsequent conviction of an offense under this section, an athlete
364	agent is punishable by a fine of not less than \$1,000 nor more than \$2,000 and imprisonment for not more than 1 year.
365	§ 5416. Civil remedy.
366	(a) An educational institution or student athlete may bring an action for damages against an athlete agent if the
367	institution or athlete is adversely affected by an act or omission of the agent in violation of this chapter. An educational
368	institution or student athlete is adversely affected by an act or omission of the agent only if, because of the act or omission,
368 369	institution or student athlete is adversely affected by an act or omission of the agent only if, because of the act or omission, the institution or an individual who was a student athlete at the time of the act or omission and enrolled in the institution
369	the institution or an individual who was a student athlete at the time of the act or omission and enrolled in the institution
369 370	the institution or an individual who was a student athlete at the time of the act or omission and enrolled in the institution meets one of the following:
369 370 371	the institution or an individual who was a student athlete at the time of the act or omission and enrolled in the institution meets one of the following: (1) Is suspended or disqualified from participation in an interscholastic or intercollegiate sports event by or

- 375 (b) A plaintiff that prevails in an action under this section may recover damages, costs, and reasonable attorney's
- 376 fees. An athlete agent found liable under this section forfeits any right of payment for anything of benefit or value provided
- 377 to the student athlete and shall refund any consideration paid to the agent by or on behalf of the athlete.
- 378 (c) A violation of this chapter is an unfair or deceptive merchandising practice for purposes of Subchapter II of
- 379 <u>Chapter 25 of Title 6.</u>
- 380 <u>§ 5417. Civil penalty.</u>
- 381 The Secretary may assess a civil penalty against an athlete agent not to exceed \$50,000 for a violation of this
- 382 chapter.
- 383 § 5418. Uniformity of application and construction.
- 384 In applying and construing this chapter, consideration must be given to the need to promote uniformity of the law
- 385 with respect to its subject matter among states that enact laws similar to this chapter.
- 386 § 5419. Relation to electronic signatures in Global and National Commerce Act.
- 387 This chapter modifies, limits, or supersedes the Electronic Signatures in Global and National Commerce Act, 15
- 388 U.S.C. § 7001 et seq., but does not modify, limit, or supersede Section 101(c) of that act, 15 U.S.C. § 7001(c), or authorize
- 389 electronic delivery of any of the notices described in Section 103 (b) of that act, 15 U.S.C. § 7003(b).
- 390 Section 2. This Act takes effect on January 1, 2020.

#### **SYNOPSIS**

This Act adopts the Uniform Law Commission's Revised Athlete Agents Act ("Revised Act"), revising Chapter 54, Title 24 of the Delaware Code, which is based on the Uniform Law Commission's Uniform Athlete Agents Act ("Uniform Act").

In the early 2000's, Delaware and 42 other states adopted the Uniform Act. Delaware's version of the Uniform Act included a Board of Athlete Agents Examiners ("Board"), which was sunsetted by the Joint Legislative Oversight and Sunset Committee in 2012 and removed from the Delaware Code by Senate Bill 184 of the 146th General Assembly (78 Del. Laws, c. 376). In addition to removing provisions related to the Board, Senate Bill 184 also removed provisions requiring athlete agents doing business in Delaware to be registered and subject to administrative oversight.

In 2015, the Uniform Law Commission adopted the Revised Act to enhance protections for student athletes and educational institutions, create a uniform body of athlete agent registration information, and simplify the registration process.

The changes made to the Uniform Act by the Revised Act became necessary as athlete agent tactics have become more advanced and the industry has become more sophisticated. The need for the Revised Act is highlighted by a recent FBI investigation into athlete agent activities related to the college basketball programs at a number of Division I schools. The Revised Act provides additional safeguards for student athletes by requiring that athlete agents be licensed and that agency contracts contain specific notice provisions.

The Revised Act has been enacted by 12 states, with 4 of those enactments occurring in 2018, and introduced in 8 states in 2019.

Author: Senator Sokola