



SPONSOR: Rep. Lynn & Sen. Lockman & Sen. Townsend  
Reps. Baumbach, Michael Smith; Sens. Gay, S. McBride

HOUSE OF REPRESENTATIVES  
151st GENERAL ASSEMBLY

HOUSE BILL NO. 239

AN ACT TO AMEND TITLE 6 OF THE DELAWARE CODE RELATING TO MOTOR VEHICLE DEALERSHIPS.

BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF DELAWARE:

1           Section 1. Amend § 4902, Title 6 of the Delaware Code by making deletions as shown by strike through and  
2           insertions as shown by underline as follows and redesignating accordingly:

3           § 4902. Definitions.

4           As used in this chapter:

5           () "Non-franchised zero-emission vehicle manufacturer" means a manufacturer that meets all of the following:

6           a. Only manufactures zero-emission vehicles, including plug-in electric vehicles.

7           b. Only sells or leases directly to consumers new or used zero-emission vehicles that it manufactures or  
8           vehicles that have been traded in in conjunction with a new zero-emission vehicle sale.

9           c. Does not currently sell or lease, and has never sold or leased, motor vehicles in this State through a  
10          franchisee.

11          d. Has not sold or transferred a combined or indirect ownership interest of greater than 30 % in such non-  
12          franchised zero-emission vehicle manufacturer to a franchisor, subsidiary, or other entity controlled by a  
13          franchisor or has not acquired a combined direct or indirect ownership interest of greater than 30 percent in a  
14          franchisor, subsidiary, or other entity controlled by a franchisor.

15          e. Is a dealer registered under Chapter 63 of Title 21.

16          Section 2. Amend § 4913, Title 6 of the Delaware Code by making deletions as shown by strike through and  
17          insertions as shown by underline as follows:

18          § 4913. Unlawful acts by manufacturers.

19          (b) It shall be a violation of this chapter for any manufacturer:

20               (14) To directly or indirectly own an interest in a dealer or dealership; or operate or control a dealer or  
21          dealership; or act in the capacity of a dealer except as provided ~~by this section.~~ under one of the following:

22           a. A manufacturer or distributor may own an interest in a franchised dealer, or otherwise control a  
23 dealership for a period not to exceed 24 months from the date the manufacturer or distributor acquires the  
24 dealership if the dealership is for sale by the manufacturer or distributor at a reasonable price and on reasonable  
25 terms and conditions.

26           b. A manufacturer or distributor may temporarily own an interest in a dealership if the manufacturer's or  
27 distributor's participation in the dealership is a bona fide relationship with a franchised dealer who:

28                 1. Is required to make a significant investment in the dealership, subject to loss;

29                 2. Has an ownership interest in the dealership; and

30                 3. Operates the dealership under a plan to acquire full ownership of the dealership within a  
31 reasonable time and under reasonable terms and conditions.

32           c. A non-franchised zero-emission vehicle manufacturer may own, operate, or control up to 2 dealerships  
33 in this State.

#### SYNOPSIS

This Act creates an exception to the restriction on manufacturers operating vehicle dealerships in Delaware to allow a manufacturer of zero-emission vehicles that does not operate any franchises to own, control or operate up to 2 dealerships in Delaware.