

SPONSOR: Rep. Oberle & Rep. Ulbrich & Sen. McBride;

Reps. Hudson, Mulrooney, Valihura, Viola; Sens. Bonini, Copeland,

Peterson, Sokola

HOUSE OF REPRESENTATIVES

143rd GENERAL ASSEMBLY

HOUSE BILL NO. 73

AN ACT TO AMEND TITLE 24 AND TITLE 29 OF THE DELAWARE CODE RELATING TO REAL ESTATE APPRAISERS.

BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF DELAWARE:

1 Section 1. Amend Chapter 29, Title 24 of the Delaware Code by striking the current Chapter designation which reads 2 "Real Estate Brokers, Salespersons and Appraisers" in its entirety, and by substituting the designation "Real Estate Brokers and 3 Real Estate Salespersons" in lieu thereof. 4 Section 2. Amend Subchapter II, Chapter 29, Title 24 of the Delaware Code by striking said subchapter in its entirety and 5 by renaming current Subchapter III as new Subchapter II. 6 Section 3. Amend Title 24 of the Delaware Code by adding thereto a new Chapter 40, which new Chapter shall read as 7 follows: 8 "CHAPTER 40. REAL ESTATE APPRAISERS.

Subchapter 1. Council on Real Estate Appraisers.

§4001. Objectives.

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The primary objective of the Council on Real Estate Appraisers, to which all other objectives and purposes are secondary, is to protect the general public, specifically those persons who are the direct recipients of services regulated by this Chapter, from unsafe practices and from occupational practices which tend to reduce competition or fix the price of services rendered.

The secondary objectives of the Council are to maintain minimum standards of practitioner competency and to maintain certain standards in the delivery of services to the public. In meeting its objectives, the Council shall develop standards assuring professional competence; shall monitor complaints brought against practitioners regulated by the Council; shall adjudicate at informal hearings; shall promulgate rules and regulations; and shall impose sanctions where necessary against licensed practitioners.

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§4002. Definitions.

The following words, terms and phrases, when used in this Chapter shall have the meanings ascribed to them under this Section, except where the context clearly indicates a different meaning:

- (1) 'Appraisal' shall mean an analysis, opinion, or conclusion prepared by a real estate appraiser relating to the nature, quality, value, or utility of specified interests in, or aspects of, identified real estate as of a specific date. An appraisal may be classified by subject matter into either a valuation or an analysis. A valuation is an estimate of the value of real estate or real property. An analysis is a study of real estate or real property other than estimating value. A competitive market analysis is not an appraisal.
- (2) 'AQB' shall mean the Appraisal Qualifications Board appointed by the Appraisal Foundation to establish the minimum education, examination, and experience requirements for real estate appraisers providing appraisals in federally-related transactions.
- (3) 'Certified general real property appraiser' shall mean a person, who has met the certification requirements of this Chapter pertaining to the appraisal of residential and nonresidential real property utilized in connection with Federally-related transactions, and who holds a current, valid certificate issued under this Chapter.
- (4) 'Certified residential appraiser' shall mean a person, who has met the certification requirements of this Chapter, pertaining solely to the appraisal of residential real property utilized in connection with Federally-related transactions, and who holds a current, valid certificate issued under this Chapter.
 - (5) 'Classroom hour' shall mean 50 minutes out of each 60-minute hour.
 - (6) 'Council' shall mean the State Council on Real Estate Appraisers established in this Chapter.
 - (7) 'Division' shall mean the State Division of Professional Regulation.
- (8) 'Excessive use or abuse of drugs' shall mean any use of narcotics, controlled substances, or illegal drugs without a prescription from a licensed practitioner, or the abuse of alcoholic beverage such that it impairs the ability to perform the work of an appraiser.
- (9) 'Federally-related transaction' shall mean a real estate-related financial transaction, which a federal financial institution regulatory agency, such as HUD/FHA, Fannie Mae and Freddie Mac, or the Resolution Trust Corporation engages in, contracts for, or regulates, and which requires the services of an appraiser.

48	(10) 'FIRREA' shall mean the Financial Institutions Reform, Recovery and Enforcement Act of		
49	1989, the act of August 9, 1989 (Pub. L. 101-73, 103 Stat. 183).		
50	(11) 'Licensed real property appraiser' shall mean a person, who has met the licensing requirements		
51	of this Chapter and who may appraise non-complex one to four residential units having a transaction value less		
52	than \$1,000,000 and complex one to four residential units having a transaction value of \$250,000 or less, and who		
53	holds a current, valid license issued under this Chapter.		
54	(12) 'Person' shall mean an individual, firm, partnership, corporation, association, joint stock		
55	company, limited partnership, limited liability company, and any other legal entity and includes a legal successor		
56	of those entities.		
57	(13) 'Personal supervision' shall mean the active oversight by the state licensed or certified real		
58	estate appraiser of the real property appraiser trainee. The trainee may assist in the completion of an appraisal		
59	report, including an opinion of value, and may co-sign an appraisal, provided that he or she has been under the		
60	personal supervision of the state certified or licensed real estate appraiser, and provided further that the state		
61	certified or licensed real estate appraiser shall review and sign the appraisal report and accept total responsibility		
62	for said appraisal report.		
63	(14) 'Real estate-related financial transaction' shall mean a transaction involving the following:		
64	(i) sale, lease, purchase, investment in or exchange of real property, including interests in		
65	property or the financing thereof.		
66	(ii) Refinancing of real property or interests in real property.		
67	(iii) use of real property or interests in property as security for a loan or investment, including		
68	mortgage-backed securities.		
69	(15) 'Real property' shall mean one or more defined interests, benefits, and rights inherent in the		
70	ownership of real estate.		
71	(16) 'State' shall mean the State of Delaware.		
72	(17) 'Substantially related' shall mean the nature of the criminal conduct for which the person was		
73	convicted, has a direct bearing on the fitness or ability to perform one or more of the duties or responsibilities		
74	necessarily related to the practice of real estate appraisal.		

- (18) 'Trainee' shall mean a person who has completed classroom hours of education on real estate matters satisfactory to the Council, as indicated in the rules and regulations, including classroom hours on the topic of Uniform Standards of Professional Appraisal Practice.
- (19) 'Uniform Standards of Professional Appraisal Practice' (USPAP) shall mean the standards of appraisal practice established by The Appraisal Foundation.
- §4003. Council on Real Estate Appraisers; appointments; composition; qualifications; term; vacancies; suspension or removal; unexcused absences; compensation.
- (a) There is created a State Council on Real Estate Appraisers, which shall administer and enforce this Chapter.
- (b) The Council shall consist of nine members, who are residents of this State, and are appointed by the Governor. Four shall be licensed or certified appraisers engaged primarily in the real estate appraisal business, including at least one member from each of the following categories: certified general appraiser, certified residential appraiser, and licensed real estate appraiser; one shall be a licensed or certified real estate appraiser also engaged in the real estate brokerage business; one shall be from the banking community; and three shall be public members. The public members shall not be, nor ever have been, appraisers nor members of the immediate family of an appraiser; shall not have been employed by an appraiser or a company engaged in the practice of appraising; shall not have a material interest in the providing of goods and services to appraisers; nor have been engaged in an activity directly related to appraising. The public members shall be accessible to inquiries, comments and suggestions from the general public.
- (c) Except as provided in Subsection (d) of this Section, each member shall serve a term of three years, and may succeed himself or herself for one additional term; provided, however, that where a member was initially appointed to fill a vacancy, such member may succeed himself or herself for only one additional full term. Any person appointed to fill a vacancy on the Council shall hold office for the remainder of the unexpired term of the former member. Each term of office shall expire on the date specified in the appointment; however, the member shall remain eligible to participate in Council proceedings unless and until replaced by the Governor.
- (d) A person, who has never served on the Council, may be appointed to the Council for two consecutive terms; but no such person shall thereafter be eligible for two consecutive appointments. No person, who has been twice appointed to the Council or who has served on the Council for six years within any nine-year period, shall again be appointed to the Council until an interim period of at least one term has expired since such person last served.

Any act or vote by a person appointed in violation of this Section shall be invalid. An amendment or

revision of this Chapter is not sufficient cause for any appointment or attempted appointment in violation of Subsection (d)

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(e)

§4005. Records.

The Division shall keep a register of all approved applications for certified real estate appraiser, certified residential real property appraiser, licensed real property appraiser, and real property appraiser trainee, and complete records relating to meetings of the Council, examinations, rosters, changes and additions to the Council's rules and regulations, complaints, hearings, and such other matters as the Council shall determine. Such records shall be prima facie evidence of the proceedings of the Council.

§4006. Powers and duties.

- (a) The Council on Real Estate Appraisers shall have authority to:
- (1) Formulate rules and regulations, with appropriate notice to those affected; all rules and regulations shall be promulgated in accordance with the procedures specified in the Administrative Procedures Act of this State. Each rule or regulation shall implement or clarify a specific Section of this Chapter.
 - (2) Designate the application form to be used by all applicants and process all applications.
- (3) Designate the written, standardized examination, endorsed by the Appraiser Qualifications Board (AQB), or its successor, and approved by the Council, and graded by the testing service, to be taken by all persons applying for licensure and certification; applicants, who qualify for licensure or certification by reciprocity, shall have achieved a passing score on all parts of the designated examination or a comparable, alternative national or regional examination, if the designated examination was not available at the time of the applicant's original licensure.
- (4) Evaluate the credentials of all persons applying for a license or a certificate as an appraiser in this State, in order to determine whether such persons meet the qualifications for licensing or certification set forth in this Chapter.
- (5) Grant certificates and licenses to, and renew certificates and licenses of, all persons who meet the qualifications for certification or licensure.
 - (6) Register applicants as real property appraiser trainees.
 - (7) Issue temporary certificates or licenses to persons who qualify.
- (8) Establish by rule and regulation continuing education standards required for license or certification renewal.
- (9) Evaluate certified records to determine whether an applicant for certification or licensure, who previously has been licensed, certified, or registered in another jurisdiction as a appraiser, has engaged in any act or

159	offense that would be grounds for disciplinary action under this Chapter and whether there are disciplinary proceedings or
160	unresolved complaints pending against such applicant for such acts or offenses.
161	(10) Refer all complaints from certificate holders, licensees and the public concerning certified or
162	licensed appraisers or concerning practices of the Council or of the profession, to the Division for investigation pursuant to
163	§8807 of Title 29 of the Delaware Code; and assign a member of the Council to assist the Division in an advisory capacity
164	with the investigation of the technical aspects of the complaint.
165	(11) Conduct hearings and issue orders in accordance with the Administrative Procedures Act
166	Chapter 101 of Title 29 of the Delaware Code.
167	(12) Where it has been determined after a hearing, that penalties or sanctions should be imposed, to
168	designate and impose the appropriate sanction or penalty after time for appeal has lapsed.
169	(b) The Council on Real Estate Appraisers shall promulgate regulations specifically identifying those crimes
170	which are substantially related to the practice of real estate appraisal.
171	Subchapter II. Certificate or License.
172	§4007. Certificate or License required.
173	(a) No person, partnership, association, or corporation shall hold himself, herself, or itself out to the public
174	in this State as being qualified to act as a real estate appraiser, or advertise, or assume to act as an appraiser, or use in
175	connection with his, her or its name, or otherwise assume or use, any title or description conveying or tending to convey
176	the impression that he, she or it is qualified to act as an appraiser, unless such person has been duly certified or licensed
177	under this Chapter.
178	(b) Whenever a certificate or license to practice as an appraiser in this State has expired or been suspended
179	or revoked, it shall be unlawful for the person to act as an appraiser in this state.
180	(c) No person shall act as an appraiser trainee or hold himself or herself out to be an appraiser trainee unless
181	such person has been duly registered by the Council under this Chapter.
182	§4008. Qualifications of applicant; report to Attorney General; judicial review.
183	(a) An applicant, who is applying for certification or licensure as an appraiser under this Chapter, for the
184	relevant certificate, license or registration, shall submit evidence, verified by oath and satisfactory to the Council, that such
185	person:
186	(1) has met the qualifications established by the AQB and incorporated into this section by
187	reference.

188	(2) shall not have been the recipient of any administrative penalties regarding his or her practice as
189	an appraiser, including but not limited to fines, formal reprimands, license suspensions or revocation, (except for license
190	revocations for nonpayment of license renewal fees), probationary limitations, and/or has not entered into any 'consent
191	agreements' which contain conditions placed by a Council on his or her professional conduct and practice, including any
192	voluntary surrender of a license. The Council may determine after a hearing whether such administrative penalty is
193	grounds to deny licensure.
194	(3) shall not have any impairment related to drugs or alcohol that would limit the applicant's ability
195	to act as an appraiser in a manner consistent with the safety of the public.
196	(4) shall not have a criminal conviction record, nor pending criminal charge relating to an offense,
197	the circumstances of which substantially relate to real estate appraising. Applicants, who have criminal conviction records
198	or pending criminal charges, shall request appropriate authorities to provide information about the record or charge directly
199	to the Council in sufficient specificity to enable the Council to make a determination whether the record or charge is
200	substantially related to real estate appraisal.
201	(5) has no disciplinary proceedings or unresolved complaints pending against him or her in any
202	jurisdiction where the applicant has previously been or currently is licensed, certified, or registered.
203	(b) Where the Council has found to its satisfaction that an applicant has been intentionally fraudulent, or that
204	false information has been intentionally supplied, it shall report its findings to the Attorney General for further action.
205	(c) Where the application of a person has been refused or rejected and such applicant feels that the Council
206	has acted without justification, has imposed higher or different standards for him or her than for other applicants,
207	registrants, certificants or licensees, or has in some other manner contributed to or caused the failure of such application,
208	the applicant may appeal to the Superior Court.
209	§4009. Appraiser trainee; requirements of supervision.
210	(a) Persons, who are presented to the Council by a supervising appraiser for registration as an appraiser
211	trainee, shall provide a notarized statement to the Council that the trainee:
212	(1) Shall perform only those specific functions, which have been delineated in the supervising
213	appraiser's statement; and
214	(2) Shall practice only under the direct supervision of a state certified or licensed appraiser; and

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shall identify themselves to the public as a real estate appraisal trainee; and

216		(4)	Shall not have been convicted of a crime that is substantially related to the practice of real estate			
217	appraisal.					
218	(b)	An ap	plicant, who has been registered by the Council as an appraiser trainee, may assist in the			
219	completion of a	ın apprais	sal report, including an opinion of value, and may co-sign an appraisal, provided that he or she is			
220	actively and per	rsonally s	upervised by a state certified or licensed real estate appraiser.			
221	(c)	In add	ition, the supervising state certified or licensed real estate appraiser shall review and sign all			
222	appraisals prep	ared und	er his or her supervision by the appraiser trainee and shall accept total responsibility for the			
223	appraisal report	•				
224	(d)	The C	ouncil in its regulations shall determine the number of appraiser trainees that a supervising			
225	appraiser may s	supervise	and the requirements of their supervision.			
226	§4010. Tempor	rary licen	se.			
227	(a)	A real	estate appraiser from another state, who is licensed or certified by the appraiser licensing or			
228	certifying agend	fying agency in such state, may apply for registration to receive temporary licensing or certification privileges in this				
229	State by paying	g all requi	red fees and filing with the Council a notarized application, on a form prescribed by the Council			
230	for such purpos	e, which	shall set forth and include:			
231		(1)	The applicant's name, address, social security number, and such other information as may be			
232	necessary to ide	entify the	applicant; and			
233		(2)	The type of license or certificate held by the applicant and the license or certificate number;			
234		(3)	The dates of licensure or certification and the expiration date of the applicant's current license or			
235	certificate;					
236		(4)	Whether the license or certificate was issued as a result of passing a licensure or certification			
237	examination, by	reciproc	ity, or by some other means;			
238		(5)	A statement that the person has met the requirements of §4008(a)(2), (3), (4), and (5) of this			
239	Chapter;					
240		(6)	A statement that the applicant agrees to abide by all appraiser laws and rules of this State and to			
241	cooperate with	any inves	tigation initiated as provided under this chapter;			
242		(7)	Identification of the property to be appraised and the anticipated duration of the assignment; and			
243		(8)	Such other information as may be necessary to determine the applicant's eligibility for			
244	temporary appr	aiser lice	nsing or certification privileges in this State.			

- (b) Licensing and certification privileges granted under the provisions of this Section shall expire upon completion of the specific appraisal assignment for which the Council has issued the temporary license or certificate.
- (c) The Division is empowered to issue a temporary license or certificate to an appraiser from another state, who has documented compliance with the requirements of this Section.

 §4011. Reciprocity.
- (a) Upon payment of the appropriate fee and submission and acceptance of a written application on forms provided by the Council, the Council shall grant a license to each applicant, who shall present proof of current licensure in good standing in another state, the District of Columbia, or territory of the United States, whose standards for licensure are substantially similar to those of this State. A license in 'good standing' is defined in §4008 (a)(2), (3), (4),and (5) of this Chapter.
- (b) An applicant, who is licensed in a state whose standards are not substantially similar to those of this state, shall have practiced for a minimum of five years after licensure; provided however, that he or she meets all other qualifications for reciprocity in this Section.
- (c) An applicant, who is a graduate of a foreign college or university, and who is not licensed in another state, the District of Columbia, or territory of the United States, shall submit a certified copy of his or her college or university record for evaluation by the Council, in addition to fulfilling the applicable requirements for licensure of Sections 4008 and 4009 of this Chapter.

§4012. Fees.

The amount to be charged for each fee imposed under this Chapter shall approximate and reasonably reflect all costs necessary to defray the expenses of the Council, as well as the proportional expenses incurred by the Division in its service on behalf of the Council. There shall be a separate fee charged for each service or activity, but no fee shall be charged for a purpose not specified in this Chapter. The application fee shall not be combined with any other fee or charge. At the beginning of each licensure biennium, the Division, or any other state agency acting in its behalf, shall compute, for each separate service or activity, the appropriate fees for the licensure biennium. The Division shall charge a biennial fee to licensees and certificate holders for enrollment in the federal roster or registry.

has excessively used or abused drugs either in the past two years or currently; excessive use or

abuse of drugs shall mean any use of narcotics, controlled substances, or illegal drugs without a prescription from a

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326 certified under the laws of this State, the Council shall apply to the Office of the Attorney General to issue a cease and 327 desist order. 328 §4016. Disciplinary sanctions. 329 (a) The Council may impose any of the following sanctions, singly or in combination, when it finds that one 330 of the conditions or violations set forth in §4014 of this Chapter applies to a practitioner regulated by this Chapter: 331 issue a letter of reprimand. (1) 332 (2) censure a practitioner. 333 place a practitioner on probationary status, and require the practitioner to: (3) 334 report regularly to the Council on the matters, which are the basis of the probation. 335 limit all practice and professional activities to those areas prescribed by the Council. 336 (4) suspend any practitioner's license or certificate. 337 (5) revoke any practitioner's license or certificate. 338 impose a monetary penalty not to exceed \$500 for each violation. (6) 339 (b) The Council may withdraw or reduce conditions of probation when it finds that the deficiencies, which 340 required such action, have been remedied. 341 The Council may temporarily suspend a practitioner's license or certificate in advance of a final (c) 342 adjudication, during the appeals process, but only in cases where there is clear and immediate danger to the health, safety 343 and welfare of the public if the licensee or certificate holder is allowed to continue to practice. Such suspension may be 344 appealed to Superior Court. 345 §4017. Hearing procedures. 346 (a) If a complaint is filed with the Council pursuant to §8807 of Title 29 of the Delaware Code, alleging 347 violation of §4016 of this Chapter, the Council shall set a time and place to conduct a hearing on the complaint. Notice of 348 the hearing shall be given and the hearing shall be conducted in accordance with the Administrative Procedures Act, 349 Chapter 101 of Title 29 of the Delaware Code. 350 (b) All hearings shall be informal without use of rules of evidence. If the Council finds, by a majority vote 351 of all members, that the complaint has merit, the Council shall take such action permitted under this Chapter, as it deems necessary. The Council's decision shall be in writing and shall include its reasons for such decision. The Council's 352 353 decision shall be mailed immediately to the practitioner.

382	(e) This Chapter shall apply to appraisals done after August 1, 2004, for municipal or county governments
383	for real estate tax assessments or reassessments.
384	§4020. Penalty.
385	A person, not currently licensed as a appraiser under this Chapter, when guilty of engaging in the practice o
386	appraising, or using in connection with his or her name, or otherwise assuming or using any title or description conveying
387	or tending to convey the impression that he or she is qualified to act as an appraiser, such offender shall be guilty of a
388	misdemeanor. Upon the first offense, he or she shall be fined not less than \$500.00 or more than \$1,000.00 for each
389	offense. For a second or subsequent conviction, the fine shall be not less than \$1,000.00 or more than \$2,000.00 for each
390	offense. Justice of the Peace Court shall have jurisdiction over all violations of this Chapter.".
391	Section 4. Rules and Regulations.
392	Rules and regulations in effect on the date of enactment of this Act shall remain valid to the extent they are no
393	inconsistent with this Act.
394	Section 5. Current members.
395	Members who are currently serving on the Council shall complete their terms of office.
396	Section 6. Administrative Procedures Act.
397	Amend Subsection (a), §10161, Title 29 of the Delaware Code, by renumbering current paragraph (45) as new
398	paragraph (46) and by renumbering each succeeding paragraph accordingly.
399	Section 7. Amend Subsection (a), §10161, Title 29 of the Delaware Code by adding a new paragraph (45), which new
400	paragraph shall read as follows:
401	"(45) Council on Real Estate Appraisers."
402	Section 8. Amend Section 8807(a), Title 29 of the Delaware Code by adding a new paragraph (33), which new paragraph
403	shall read as follows:
104	"(33) Council on Real Estate Annraisers "

SYNOPSIS

This Act amends Titles 24 and 29 of the Delaware Code to implement the 2000 Joint Sunset Committee recommendations for the Council on Real Estate Appraisers. Specifically, this Act separates the provisions related to real estate appraisers from the chapter that regulates real estate brokers and salespersons by creating a new Chapter in Title 24. This new Chapter conforms to provisions characteristic of other regulatory boards. These provisions include: licensure in good standing; qualifications for licensure; hearing procedures; disciplinary sanctions; and inactive status among other standard regulatory provisions.

Sections 4002(2) and 4008(a)(1) of this Act reference the Appraisal Qualifications Board (AQB). The AQB establishes minimum qualification requirements for real estate appraisers providing appraisals and federally-related transactions.

Section 4003(b) of this Act clarifies that the Council on Real Estate Appraisers consists of nine members. Four members are appraisers including at least one licensed, one certified residential, and one certified general appraiser; one member who is both an appraiser and a real estate broker; one member who is in banking, and three public members.

Section 4008(a)(4) of this Act states that an applicant for licensure shall not have a criminal conviction record, nor a pending criminal charge that is substantially related to the practice of real estate appraising. Similarly, Section 4014(a)(3) states that an applicant who has been convicted of an offense is subject to disciplinary action by the Council only if the crime was substantially related to the practice of real estate appraising.

Lastly, this Act adds the Council on Real Estate Appraisers to the list of agencies subject to the Administrative Procedures Act.

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